

(Incorporated in Switzerland 1967)

Habib Bank AG Zurich

United Arab Emirates

Basel Pillar III Disclosures 31st December 2021

Habib Bank AG Zurich UAE Branches

Basel III – Pillar III Disclosures

For The Year Ended 31 December 2021

Table of Contents

1.	Introduction:	1
2.	Purpose and basis of preparation:	1
3.	Overview of Pillar III:	1
	Regulatory Changes	2
	Policy and verification	2
	Implementation of Basel III standards and guidelines	2
4.	Highlights:	3
5.	Key Metrics (KM1)	4
6.	Overview of risk management and Risk Weighted Assets (OVA)	6
	Business Model Determination and Risk Profile	6
	Governance Structure	7
	Organisation and Reporting Lines	7
	Overview of Risk Management	8
	Adequacy of the Bank's Risk Management Processes	9
	Credit Risk	10
	Market and Liquidity Risk	11
	Operational Risk	11
	Stress Testing Practices	11
	Differences between accounting and regulatory scopes of consolidation and mapping of financial statement categories regulatory risk categories (Ll1)	
	Main sources of differences between regulatory exposure amounts and carrying values in financial statements (L12)	17
7.	Regulatory Capital	18
	Capital Management	18
	Composition of Regulatory Capital (CC1)	19
	Reconciliation of regulatory capital to balance sheet (CC2)	23
	Countercyclical Buffer	24
8.	Leverage Ratio	24
	Summary comparison of accounting assets vs leverage ratio exposure (LR1)	24
	Leverage ratio common disclosure template (LR2)	25
9.	Credit Risk	26
	General qualitative information about credit risk (CRA)	26

	Management of credit risk	27
	Structure and organization of the credit risk management and control function	27
	Relationships between the credit risk management, risk control, compliance and internal audit functions	29
	Credit quality of assets (CR1)	30
	Changes in stock of defaulted loans and debt securities (CR2)	30
	Additional disclosure related to the credit quality of assets (CRB)	31
	Concentration	35
	Credit Risk Mitigation.	38
	Credit risk mitigation techniques –Overview (CR3)	39
	Qualitative disclosures on banks' use of external credit ratings under the standardized approach for credit risk (CRD)	39
	Standardized approach - Credit risk exposure and Credit Risk Mitigation (CRM) effects (CR4)	40
	Standardized approach - Exposures by asset classes and risk weights (CR5)	41
10.	Counterparty credit risk (CCR)	42
	Qualitative disclosure related to Counterparty credit risk (CCRA)	42
	Analysis of Counterparty Credit Risk by approach (CCR1)	43
	Standardized approach - CCR exposures by regulatory portfolio and risk weights (CCR3)	43
	Composition of collateral for Counterparty Credit Risk exposure (CCR5)	44
11.	Market Risk	45
	General qualitative disclosure requirements related to market risk (MRA)	45
	Market risk under the standardized approach (MR1)	47
	IRRBB risk management objectives and policies (IRRBBA)	48
	Sensitivity of economic value of equity and NII (IRRBB1)	51
12.	Operational Risk	51
13.	Liquidity Risk	52
	Balance sheet and off-balance sheet items broken down into maturity buckets and the resultant liquidity gaps	55
	Eligible Liquid Assets Ratio	56
	Advances to Stables Resource Ratio	56
14.	Remuneration Policy	58
	Remuneration policy (REMA)	58
	Remuneration awarded during the financial year (REM1)	65
Spe	cial payments	65
Def	erred remuneration	65

1. Introduction:

Habib Bank AG Zurich, UAE Branches (the "Bank") operates in the Emirates of Abu Dhabi, Dubai and Sharjah under a full commercial banking license issued by the Central Bank of the United Arab Emirates. The Head Office of the Bank is Habib Bank AG Zurich (the "Head Office") incorporated in Switzerland. The registered address of the Bank is PO Box 3306, Dubai, United Arab Emirates.

2. Purpose and basis of preparation:

The Central Bank of the UAE ("CBUAE") supervises the Bank and therefore receives information on the capital adequacy of, and sets capital requirements for the Bank. The capital requirements are computed using the Basel III framework of the Basel Committee on Banking Supervision ("Basel Committee"), after applying the amendments advised by the CBUAE, within national discretion. The Basel framework is structured around three pillars as follows:

- ➤ Pillar I prescribes the minimum capital requirements;
- > Pillar II addresses the associated supervisory review process; and
- > Pillar III specifies further public disclosure requirements in respect of their capital and risk profile.

The disclosures have been prepared in line with the disclosure templates introduced by the CBUAE guidelines on disclosure requirements (CBUAE/BSD/N/2020/4980 and CBUAE CBUAE/BSD/N/2021/5508) published in November 2020 and November 2021 respectively.

The annual Pillar III report of the Bank for the year ended 31 December 2021 comprises detailed information on the underlying drivers of risk-weighted assets (RWA), capital of the Bank. The report should be read in conjunction with the Bank's Audited Financial Statements as at 31 December 2021.

3. Overview of Pillar III:

The aim of the capital adequacy regime is to promote safety and soundness in the financial system. It is structured around three 'pillars': Pillar 1 on minimum capital requirements; Pillar 2 on the supervisory review process; and Pillar 3 on market discipline. Pillar 3 requires the Banks to publish a set of disclosures which allow market participants to assess the organization's key prudential metrics, risk exposures and risk assessment process.

The CBUAE issued Basel III capital regulations, which came into effect from February 1st, 2017 introducing minimum capital requirements at three levels, namely Common Equity Tier 1 ("CET1"), Additional Tier 1 ("AT1") and Total Capital. Additional capital buffers (Capital Conservation Buffer and Countercyclical Capital Buffer – maximum up to 2.5% for each buffer) introduced are over and above the minimum CET1 requirement of 7%.

Regulatory Changes

a.) IFRS9 Transitional adjustments

The IFRS9 partial add-back transitional adjustments was introduced as a 'prudential filter' to smooth the impact of ECL accounting on capital by providing relief to any increases in Stage1 and 2 Expected Credit Losses (ECL), based on a 5-year transitional period as follows:

- 100% from 1st January 2020 to 31 December 2021
- 75% for 2022
- 50% for 2023
- **25% for 2024**

b.) IBOR reform

Following the decision by global regulators to phase out IBOR's and replace them with alternative reference rates, the Bank has established a project to manage the transition for any of its contracts that could be affected. The Head of Risk is responsible for the delivery of IBOR Transitions and the project includes senior representatives from functions across the Bank. During 2021, the Bank has put in place detailed plans, processes and procedures to support the transition in line with the regulatory expectations and milestones. Further details are included in Note 32 of the financial statements.

Policy and verification

The Bank has operated within a framework of internal controls and procedures for accessing the appropriateness of this disclosure. As 31 December 2021 represents the Bank's first Pillar III disclosures.

This Pillar III disclosure have been subject to review from internal auditors and appropriate senior management within the Bank.

We confirm that the Bank's Pillar III disclosures, to the best of our knowledge, comply with the revised CBUAE Pillar III market disclosures requirements and have been prepared in compliance with the Bank's internal control framework.

Implementation of Basel III standards and guidelines

The bank has adopted the standardized approach for Credit Risk, Counterparty Credit Risk and Market Risk and the basic indicator approach for Operational Risk (Pillar I) for regulatory reporting purposes. CVA capital charge is yet to be adopted, which becomes effective from 30 June 2022.

The Bank also assigns capital on other than Pillar I risk categories, for 'Interest rate risk on banking book' and for 'Business risk', within the Pillar II framework.

4. Highlights:

In line with Article 2.2. of Capital Adequacy Regulation, CBUAE requires banks to apply the following minimum requirement:

- > CET1 must be at least 7% of risk weighted assets (RWA);
- ➤ Tier 1 Capital must be at least 8.5% of RWA;
- > Total Capital, calculated as the sum of Tier 1 Capital and Tier 2 Capital, must be at least 10.5% of RWA.
- ➤ In addition to the minimum CET1 capital of 7% of RWA, banks must maintain a capital conservation buffer (CCB) and Countercyclical Capital Buffer (CCyB), maximum of 2.5% of RWAs on the form of CET1 capital.
- All banks must maintain a leverage ratio of at least 3.0%.

The Bank has complied with all the externally imposed capital requirements and is well capitalized with low leverage and high levels of loss-absorbing capacity. As at 31 December 2021:

- ➤ The Bank's Common Equity Tier 1 (CET1) ratio of 20.09%, Tier 1 capital Ratio of 20.09%, Capital Adequacy Ratio of 21.20%, are all well ahead of the regulatory requirements.
- ➤ The Bank's leverage ratio of 10.67% is well ahead of the current regulatory requirement.
- > The Bank continues to manage its balance sheet proactively, with focus on sound RWA management.

5. Key Metrics (KM1)

Key prudential metrics related to regulatory capital have been included in the following table:

	AED'000	AED'000	AED'000	AED'000	AED'000
	31 Dec 2021	30 Sep 2021	30 Jun 2021	31 Mar 2021	31 Dec 2020
Available capital (amounts)					
Common Equity Tier 1 (CET1)	1,417,935	1,427,828	1,431,891	1,431,159	1,604,431
Fully loaded ECL accounting					
model	1,417,935	1,427,828	1,431,891	1,431,159	1,604,431
Tier 1	1,417,935	1,427,828	1,431,891	1,431,159	1,604,431
Fully loaded ECL accounting					
model Tier 1	1,417,935	1,427,828	1,431,891	1,431,159	1,604,431
Total capital	1,496,627	1,510,334	1,510,083	1,503,501	1,680,832
Fully loaded ECL accounting					
model total capital	1,496,627	1,510,334	1,510,083	1,503,501	1,680,832
Risk-weighted assets (amounts)					
Total risk-weighted assets (RWA)	7,059,596	7,402,777	7,039,477	6,572,754	6,899,122
Risk-based capital ratios as a perc	entage of RWA				
Common Equity Tier 1 ratio (%)	20.09%	19.29%	20.34%	21.77%	23.26%
Fully loaded ECL accounting					
model CET1 (%)	20.09%	19.29%	20.34%	21.77%	23.26%
Tier 1 ratio (%)	20.09%	19.29%	20.34%	21.77%	23.26%
Fully loaded ECL accounting					
model Tier 1 ratio (%)	20.09%	19.29%	20.34%	21.77%	23.26%
Total capital ratio (%)	21.20%	20.40%	21.45%	22.87%	24.36%
Fully loaded ECL accounting					
model total capital ratio (%)	21.20%	20.40%	21.45%	22.87%	24.36%
Additional CET1 buffer requirem	ents as a percen	tage of RWA			
Capital conservation buffer					
requirement (2.5% from 2019) (%)	2.50%	2.50%	2.50%	2.50%	2.50%
Countercyclical buffer requirement	0.000/	0.000/	0.000/	0.000/	0.000/
(%) Bank D-SIB additional	0.00%	0.00%	0.00%	0.00%	0.00%
requirements (%)	0.00%	0.00%	0.00%	0.00%	0.00%
Total of bank CET1 specific buffer	0.0070	0.0070	0.0070	0.0070	0.0070
requirements (%) (row 8 + row 9+					
row 10)	2.50%	2.50%	2.50%	2.50%	2.50%
CET1 available after meeting the					
bank's minimum capital					
requirements (%)	10.70%	9.90%	10.95%	12.37%	13.86%

	AED'000	AED'000	AED'000	AED'000	AED'000
	31 Dec 2021	30 Sep 2021	30 Jun 2021	31 Mar 2021	31 Dec 2020
Leverage Ratio					
Total leverage ratio measure	13,284,464	13,261,055	13,000,219	13,327,171	13,433,826
Leverage ratio (%) (row 2/row 13)	10.67%	10.77%	11.01%	10.74%	11.94%
Fully loaded ECL accounting model leverage ratio (%) (row 2A/row 13)	10.67%	10.77%	11.01%	10.74%	11.94%
Leverage ratio (%) (excluding the impact of any applicable temporary exemption of central bank reserves)	10.67%	10.77%	11.01%	10.74%	11.94%
Total HQLA	3,468,938	3,388,233	3,555,053	3,927,731	3,668,854
Total liabilities	11,278,896	11,252,566	11,035,206	11,180,730	11,291,352
Eligible Liquid Assets Ratio (ELAR) (%)	30.8%	30.1%	32.2%	35.1%	32.5%
ASRR					
Total available stable funding	10,999,580	10,881,586	10,660,888	11,039,952	11,116,108
Total Advances	4,333,993	4,066,241	4,039,442	4,294,156	4,169,972
Advances to Stable Resources Ratio (%)	39.4%	37.4%	37.9%	38.9%	37.5%

6. Overview of risk management and Risk Weighted Assets (OVA)

Business Model Determination and Risk Profile

The Bank is a Commercial Bank providing a range of Commercial Lending Products and Trade Finance Services to primarily SME clients. In addition, there is a limited Retail Offering for the Commercial customer's employees and owners. The Bank's commercial lending activities focus particularly on trade finance, providing banking services for the customer's import and export requirements. The customer lending is mainly to individuals and SME's (sole proprietors, partnerships and limited liability companies) with a few large-scale entities. The types of Business segments generally include General Trading, Textiles, Electronics, Foodstuff, Retail, Manufacturing, Transport, Real Estate and Construction and Building Materials. The Bank also participates in syndicated lending. The bank identifies industries and segments based on its risk appetite statement (RAS) on a periodic basis and solicits its customers accordingly.

The Bank has a strong focus on secured as well as short-term self-liquidating credit facilities. Further, in line with its policy of maintaining high liquidity, the Bank has significant surplus funds, which are placed with the Central Bank of the UAE, top rated local and international banks, as well as invested in highly liquid and investment grade debt securities.

The Bank is exposed to all standard risk classes in the normal course of it business which comprises of Strategic & business risk, Liquidity risk, market risk, credit risk, operational risk, legal compliance, reputational and systemic risks. The Bank's risk management and control principles are implemented through the Risk & Control Framework. The Risk & Control Framework comprises qualitative elements of regulatory nature such as Regulations, Policies, Directives and Guidelines, and quantitative components including risk measurement methodologies and risk limits.

Moreover, the following general principles support the Bank's effort to maintain an appropriate balance between risk and return:

- We protect the financial strength of the Bank by controlling our risk exposures and avoiding potential
 risk concentrations at individual exposure levels, at specific portfolio levels and at an aggregate Bank
 wide level across all risk types.
- We protect our reputation through a sound risk culture characterized by a holistic and integrated view of risk, performance and reward, and through full compliance with our standards and principles.
- We systematically identify, classify and measure risks applying best practice.
- We ensure management accountability, whereby Business Line Management, as opposed to risk control, owns all risks assumed throughout the Bank and is responsible for the continuous and active management of all risk exposures to ensure that risk and return are balanced.
- We set up independent risk control functions or units, which monitor effectiveness of business's risk management and oversee risk-taking activities.
- We disclose risks to General Management, Board of Directors of the Bank, regulators, and other stakeholders with an appropriate level of comprehensiveness and transparency

Governance Structure

The Governance Documents of The Bankare derived from legal, regulatory and supervisory requirements (including those issued by the Swiss Financial Market Supervisory Authority «FINMA» and Central Bank of UAE «CBUAE» as well as from business considerations. The Governance Documents are essential management and monitoring tools that contribute to transparency and improve efficiency and risk mitigation of banking operations.

Organisation and Reporting Lines

The responsibility for dimensioning and managing risk demarcated in the table below

HBZ – UAE Risk Organization Table

	Risk Owner	Risk Managers	Risk Controllers
	Monitoring and Steering	(Risk and Profit Responsibility)	(Identify, Assessing and Monitoring)
Strategic and Business	General	Zonal Managamant	FCD
Risk	Management	Zonal Management	RMD
Liquidity Risk	ALCO	Business Line	RMD
Elquidity Kisk	RMC	Management	KWID
Market Risk	ALCO	Business Line	RMD
Warket Kisk	RMC	Management	KWD
Credit Risk	ZCC	Business Line	CRMD
Credit Risk	ACC	Management	
	RMC	Business Line	RMC
Operational Risk	GITC	Management	GIT
	HRC	Management	OH
Legal Commission on d		Dusiness Line	Legal and Compliance
Legal, Compliance and Tax Risk	Zonal Compliance	Business Line Management	FCD
Tax Kisk		Management	RMD
Reputation Risk	General	Zonal Management	Legal and Compliance
reputation rusk	Management	Zonai management	RMD
Systemic Risk	RMC	Zonal Management	RMD

Key

FCD – Financial Control Department

RMD – Risk Management Department

ALCO – Assets and Liability Committee

CRMD - Credit Risk Management Department

ZCC – Zonal Credit Committee

ACC – Area Credit Committee

RMC – Risk Management Committee

HRC – Human Resource Committee

GITC – Group Information Technology Committee

Overview of Risk Management

This section sets out some of the key governance and compliance requirements that the Bank abides by at all times. These include but are not limited to; -

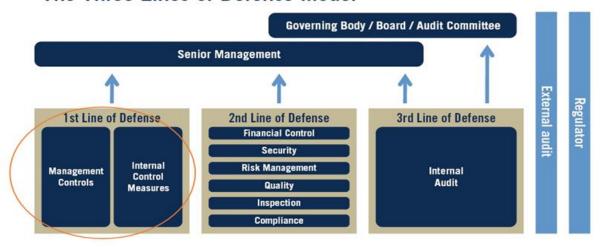
- 1. An independent Group CEO is appointed by the Board, reporting to the Board and the Chairman.
- 2. The Bank has standard policies, procedures, directives, guidelines, process flows, business rules, and discretionary powers setting out authorities, responsibilities and behavioural standards.
- 3. Group Risk Control Committee (GRCC) forms an independent second line of defense reporting to the Board for all of the risk classes. GRCC defines group level policies, directives and guidelines and monitors group wide adherence. GRCC provides a formal annual report to the BOD.
- 4. Group Internal Audit (GIA) Department forms an independent third line of defense reporting to the Board, with the responsibility of risk based audits of all functions. In addition GIA has the responsibility to monitor overlapping work functions (if any), conflicts of interest, significant losses, and wrong-doing (including cases of fraud / embezzlement).
- 5. The country structure mirrors that of the group, with the CEO appointed by the Group CEO and the Board. The Chief Risk Officer (CRO) is responsible for setting the country policies, directives and guidelines related to all risk classes. The CRO has a reporting line to the Group Risk function.
- 6. The Risk Management Committee (RMC) reports on all risk classes to the country management and Group Risk Control

The Country CEO and the senior team has a clear understanding of the Governance structure as well an in-depth understanding of the jurisdictional requirements of the bank's operations (Abu Dhabi, Dubai and Sharjah). They are able to exercise sound judgement about the affairs of the Bank and ensure implementation of an effective Corporate Governance Framework within the Bank.

The Senior Management is fully involved in overseeing the Bank's strategic objectives. They have set out and enforce clear lines of responsibility and accountability across the board.

In the UAE the bank has a well-trained first line of defence, complemented by support functions as the second line. The clear segregation of roles and the risk based monitoring ensures compliance to country and global regulatory requirements. The structure is outlined below

The Three Lines of Defense Model



Adequacy of the Bank's Risk Management Processes

Effective risk management is a key component of estimation of capital requirements preservation of assets and long-term profitability of the Bank. Clear guidelines, thresholds and limits are defined, which are reviewed regularly, and are backed up by a comprehensive system of internal controls and management inspections. Habib Bank AG Zurich, UAE has a robust risk management framework integrated into its culture and documents.

1. Risk Assessment

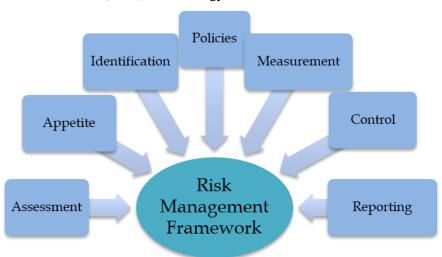
In-depth review and monitoring of System level controls, User groups, Transaction authorizations, Alert reviews, etc. is performed by the Risk department on a continual basis.

2. Risk Appetite

The risk appetite will incorporate a balanced mix of both quantitative and qualitative measures. Quantitative measures include financial targets e.g. capital adequacy, earnings volatility, credit or other external ratings. Qualitative measures refer to reputational impact, management effort and regulatory compliance. A Risk appetite statement in this regard is already approved and Implemented.

3. Risk Identification

The Bank endeavours to identify all material risks that may affect it. Identification is a continuous and pro-active process. It covers all the current activities of the Bank, any new products or initiatives follow a Change Risk Assessment (CRA) methodology.



4. Risk Policies

Policies, directives and guidelines are in place in line with the Risk Assessment and Risk Appetite of the bank.

5. Risk Measurement

The Bank spends considerable resources on maintaining a modern IT platform. The Bank employs various models to dimension risk clearly.

6. Risk Controls

The Bank has an independent control environment to monitor and enforce approved policies and limits for which the Internal Controls System (ICS) is effective since 2017.

7. Risk Reporting

The Bank has a well-established process for reporting risk factors to the various stakeholders of the Bank.

The above-mentioned elements for Habib Bank AG Zurich, UAE are in line with the Regulations, Policies, Directives and Guidelines, as approved by the Board of Directors / General Management in the Head Office in Switzerland and are in compliance with the regulations of the Central Bank of the UAE as well as the Swiss Banking Regulator (FINMA).

The Risk and Control Framework set forward, clearly outlines the regulations for operation of the Bank's business globally, with an emphasis on the following areas; -

- Strategic and Business Risk
- Liquidity Risk
- Market Risk
- Credit Risk
- Operational Risk
- Legal, Compliance and Tax Risk
- Reputation Risk
- Systemic Risk

Further, the Bank utilises the following as governing tools for the Banks management; -

- Policy: Risk Limits and Competencies
- Policy: Liquidity Risk
- Policy: Market Risk
- Policy: Credit Risk
- Policy: Operational Risk
- Policy: Legal, Compliance and Tax Risk
- Policy: Information Security
- Strategic Plan which describes the business development strategies in the medium to long term.
- Senior Executives Summit Meetings held twice yearly.
- Annual Group Financial Controllers, Group Compliance, Group Risk Managers Meetings.

Credit Risk

The Bank's exposures are classified as per the <u>Standard Portfolio approach</u> to Credit Risk under Pillar I of Basel II. The majority of our Credit Risk is well diversified within Corporate / Commercial and SME Customers. Besides, Bank has also exposure with Institutional Counter Parties (Sovereigns, Other Financial Institutions and Banks). The core values and main procedures governing the provision of credit are laid down in the Group Credit Risk Policy and related Directives.

The Bank's credit risk management system operates through a hierarchy of exposure discretion. This mandate and scale also comprises a range of additional limits to ensure that no concentrations exist in the portfolio.

All exposures over a certain level require the approval of the Area Credit Committee, Country Credit Committee and Group Credit Management Committee. These Credit Committees are composed of Business Managers, Senior Executives, Chief Credit Officer, as well as SEVP, Country Head and President of the Bank.

The Credit Committees structure in Habib Bank AG Zurich, UAE is set out below; -

Habib Bank AG Zurich Basel III – Pillar III Disclosures – 31st December 2021

Zonal Credit Committee -1 (ZCC -1)
 Zonal Credit Committee -2 (ZCC-2)
 Area Credit Committee (ACC)

A detailed credit review is performed on each new business case. The Bank uses a risk rating system to evaluate the financial and repayment risk of proposed advances and to ensure appropriate returns for assuming risks. Credit analysts undertake a detailed review of each client prior to approval of advances. An annual financial review is conducted for all credit line customers. Besides, the senior management also reviews the 100 largest exposures and all relationships with 6.5 or above rating periodically. The Bank determines its Credit Risk largely under the following categories; -

- Claims on Sovereigns
- Claims on Corporates
- Claims included in the Regulatory Retail Portfolios
- Claims Secured by Residential Property
- Claims Secured by Commercial Real Estate

Market and Liquidity Risk

The Bank has adopted <u>Standardized Approach</u> for Market Risks; whereas, for Interest Rate Risk, the Bank has adopted the 'Duration' method. The Bank has formulated Liquidity Risk Management Framework in lines with the regulations and guidelines provided by CBUAE vide Circular # 30/2012.

Market Risk Management structure is centralized in the Risk Management Department of the Bank. However, governance is distributed across different committees. Assets and Liability Management Committee (ALCO) and Risk Management Committee (RMC) are primarily responsible for key decisions related to Market and Liquidity Risk.

Operational Risk

The Bank's Operational Risks are classified as per the <u>Basic Indicator Approach</u> to Operational risk under Pillar I of Basel II. The Bank's Operational Risk is initially managed at Business/support units that take risk on behalf of Bank. The Bank's Operational Risk is also independently reviewed and assessed by Operational Risk Management (Risk Management Department). Other owners include Information Security, Compliance, Financial Control Department, etc with GIA (Being 3rd Line of Defense). The Bank uses the following loss event types, in line with the guidelines stipulated in Basel III and Basel III Accords (as per guidelines issued by Central Bank of UAE); -

- Internal Fraud
- External Fraud
- Employment Practices and Workplace Safety
- Clients, Products and Business Practices
- Damage to Physical Assets
- Business Disruption and System Failures
- Execution, Delivery and Process Management

These risks are assessed under an Operational Risk Framework

Stress Testing Practices

A range of quantitative techniques that could assess potential vulnerabilities / risks to the individual institutions as well as financial system, is widely known as 'Stress Testing'. Stress testing is a process, which provides

Basel III – Pillar III Disclosures – 31st December 2021

information on the behaviour of the financial system under a set of exceptional, but plausible assumptions. These tests help in managing risk within the Bank to ensure optimum allocation of capital across its risk profile. At the system level, stress tests are primarily designed to quantify the impact of possible changes in economic environment on the financial system. Stress testing is a vital diagnostic tool to better understand a bank's risk profile. The Bank is using following techniques for Stress Testing; -

Simple Sensitivity Analysis measures the change in the value of portfolio for shocks of various degrees to different independent risk factors while the underlying relationships among the risk factors are not considered. For example, the shock might be the adverse movement of interest rate by 100 basis points and 200 basis points. Its impact will be measured only on the dependent variable i.e. capital in this case, while the impact of this change in interest rate on NPLs or exchange rate or any other risk factor is not considered.

Macro-Economic Scenario Analysis encompasses the situation where a change in one risk factor affects a number of other risk factors or there is a simultaneous move in a group of risk factors. Scenarios can be designed to encompass both movements in a group of risk factors and the changes in the underlying relationships between these variables (for example correlations and volatilities). Stress testing can be based on the historical scenarios, a backward-looking approach, or the hypothetical scenario, a forward-looking approach.

Extreme Value / Maximum Shock scenario measures the change in the risk factor in the worst-case scenario, i.e. the level of shock, which entirely wipes out the capital.

The scope of the stress test for the bank is limited to Simple Sensitivity Analysis. The following key risk factors have been identified and used for the stress testing; -

- Interest Rate Risk / Pricing Risk
 - O Increase in Interest Rate
 - O Adverse Change in Yield on Advances
- Credit Risk
 - O Increase in Non-Performing Loans (NPLs)
 - O Downgrade Shift in NPLs Categories
 - O Fall in Forced Sale Value of Collateral
 - O Fall in Forced Sale Value of Mortgage Collateral
- Concentration Risk
- Operational Risk
 - O Unauthorized Withdrawal from Account
 - O Fraudulent Withdrawal from ATM / Debit Card
 - O Insurance Company Default / Rejected Claim for Unauthorized Withdrawal
 - O Internal Fraud
- Market Risk
 - O Adverse Movement in Foreign Exchange Rate
 - O Equity Price
 - O Fall in Stock Market Prices
- Liquidity Risk
 - O Drop in Securities Price
 - O Partial Market Illiquidity
 - O Interest Rates Increase
 - Counterparty deteriorates
 - O FX Rates Adverse Movement
 - O Liquidity Stress Test (LST 1 and LST 2)

Habib Bank AG Zurich Basel III – Pillar III Disclosures – 31st December 2021

This stress testing is carried out assuming following three different hypothetical scenarios; -

- Minor Level Shocks: These represent small shocks to risk factors. Level for different risk factors can, however, vary.
- Moderate Level Shocks: It envisages medium level of shocks and the level is defined in each risk factor separately.
- Major Level Shocks: It involves big shocks to all the risk factors and is also defined separately for each risk factor.

Each of the risk factors has been given shocks of three different levels. The magnitude of shock has been defined separately for each risk factor for all the three levels of shocks. Capital Adequacy for the Bank has been stress tested for Worst Case Scenarios. The modelling has been based on the Financial Statements components

The bank uses both top down and bottoms up approach to stress testing. In the first (Environmental Stress Tests) the macroeconomic, geo political and other factors present are translated to likely scenarios and the stress tests are conducted accordingly. In the second approach (Scenario based stress tests) various tests are devised impacting the risk classes and their impact is calculated on the capital.

Overview of RWAs (OV1)

		AED'000	AED'000	AED'000
		RW	A	Minimum capital requirements
		31 Dec 2021	30 Sep 2021	31 Dec 2021
1	Credit risk (excluding counterparty credit risk)	6,294,320	6,599,017	660,904
2	Of which: standardised approach (SA)	6,294,320	6,599,017	660,904
6	Counterparty credit risk (CCR)	1,037	1,515	109
7	Of which: standardised approach for counterparty credit risk	1,037	1,515	109
12	Equity investments in funds - look-through approach	-	-	-
13	Equity investments in funds - mandate-based approach	-	-	-
14	Equity investments in funds - fall-back approach	-	_	-
15	Settlement risk	-	_	-
16	Securitisation exposures in the banking book	-	_	-
18	Of which: securitisation external ratings-based approach (SEC-ERBA)			
19	Of which: securitisation standardised approach (SEC-SA)			
20	Market risk	9,794	24,343	1,028
21	Of which: standardised approach (SA)	9,794	24,343	1,028
23	Operational risk	754,445	777,902	79,217
26	Total (1+6+10+11+12+13+14+15+16+20+23)	7,059,596	7,402,777	741,258

Total capital requirement is defined as the sum of Pillar I and Pillar II capital requirements set by the CBUAE for Capital Adequacy. The minimum requirements represents the total capital requirement to be met by CET1.

<u>Differences</u> between accounting and regulatory scopes of consolidation and mapping of financial statement categories with regulatory risk categories (Ll1)

The consolidated financial statements of the Bank have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and comply with relevant laws of the U.A.E.

	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000
				Carr	ying values of ite	ms:	
31 Dec 2021 (AED'000)	Carrying values as reported in published financial statements	Carrying values under scope of regulatory consolidation	Subject to credit risk framework	Subject to counterparty credit risk framework	Subject to the securitisation framework	Subject to market risk framework	Not subject to capital requirements or subject to deduction from capital
Assets							
Cash and balances with UAE Central Bank	1,486,086	1,486,086	1,486,086			175	
Due from banks	2,971,663	2,971,663	2,971,663			1,422,813	
Due from related parties	52,036	52,036	52,036			52,036	
Loans and Islamic financing receivables	3,502,038	3,502,038	3,502,038			288,041	
Investments	4,470,709	4,470,709	4,470,709			2,486,660	
Property and equipment	52,826	52,826	52,826			-	
Right of use of assets	105,448	105,448	105,448			-	
Customers' indebtedness for acceptances	48,244	48,244	48,244			46,593	
Deferred tax assets	69,150	69,150	69,150			-	
Other assets	79,996	79,996	79,996	1		19,998	
Total Assets	12,838,196	12,838,196	12,838,196	1	-	4,316,316	-

	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000
				Carı	ying values of ite	ms:	
31 Dec 2021 (AED'000)	Carrying values as reported in published financial statements	Carrying values under scope of regulatory consolidation	Subject to credit risk framework	Subject to counterparty credit risk framework	Subject to the securitisation framework	Subject to market risk framework	Not subject to capital requirements or subject to deduction from capital
Liabilities				_			
Deposits from customers	10,938,025	10,938,025	10,938,025			3,844,617	
Due to banks	20,607	20,607	20,607			16,182	
Due to related parties	38,806	38,806	38,806			65	
Liabilities under acceptances	48,244	48,244	48,244			46,593	
Other liabilities	167,804	167,804	167,804	15		6,763	
Lease liabilities	77,743	77,743	77,743			-	
Deffered tax liability	3,419	3,419	3,419			-	
Total Liabilities	11,294,648	11,294,648	11,294,648	15	-	3,914,220	-
Allocated capital	100,000	100,000	100,000				
Legal reserve	50,000	50,000	50,000				
Retained earnings	1,379,562	1,379,562	1,379,562				
Revaluation Reserves	13,676	13,676	13,676			13,676	
Impairment Reserves	310	310	310				
Total shareholders' equity	1,543,548	1,543,548	1,543,548			13,676	
Total Liabilities & Equity	12,838,196	12,838,196	12,838,196	15	-	3,927,896	-

<u>Main sources of differences between regulatory exposure amounts and carrying values in financial statements (Ll2)</u>

		Items subject to:				
31 Dec 2021 (AED'000)	Total	Credit risk framework	Securitisation framework	Counterparty credit risk framework	Market risk framework	
Asset carrying value amount under scope of regulatory consolidation (as per template LI1)	12,838,196	12,838,196		1	4,316,316	
Liabilities carrying value amount under regulatory scope of consolidation (as per template LI1)	12,838,196	12,838,196		15	3,927,896	
Total net amount under regulatory scope of consolidation	12,838,196	12,838,196	-	(14)	388,420	
Off-balance sheet amounts	611,831	611,831			(330,556)	
Differences in valuations Differences due to different netting rules, other than those already included in row 2						
Differences due to consideration of provisions						
Differences due to prudential filters						
Exposure amounts considered for regulatory purposes	13,450,027	13,450,027		1	57,864	

7. Regulatory Capital

Capital Management

The Bank's regulator, the Central Bank of the UAE ('CBUAE'), sets and monitors regulatory capital requirements.

The Bank's objectives when managing capital are as follows:

- > Safeguard the Bank's ability to continue as a going concern and optimize returns for shareholders;
- ➤ Comply with regulatory capital requirements set by the Central Bank of the UAE.

The Bank's policy is to maintain a strong capital base so as to maintain investors, creditors and market confidence and to sustain future development of the business. The impact of the level of capital on shareholders' return is also recognized and the Bank recognizes the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

The Bank also assesses its capital requirements internally taking into consideration growth requirements and business plans, and quantifies its Regulatory and Risk / Economic Capital requirements within its ICAAP.

Risks such as Interest Rate Risk in the Banking Book, Credit Concentration Risk, Legal Risk, Compliance Risk, Liquidity Risk, Business Risk, Residual Risk, Counterparty Credit Risk and Reputational Risk are all part of the ICAAP.

The CBUAE supervises the Bank on a consolidated basis, and therefore receives information on the capital adequacy of, and sets capital requirements for, the Bank as a whole. Effective from 2017, the capital is computed at a Bank level using the Basel III framework of the Basel Committee on Banking Supervision ('Basel Committee'), after applying the amendments advised by the CBUAE, within national discretion. The Basel III framework, like Basel II, is structured around three 'pillars': minimum capital requirements, supervisory review process and market discipline.

The capital management section of the 2021 audited Financial Statements sets out the Bank's capital resources and adequacy (page 84).

The Bank has complied with all the externally imposed capital requirements.

Composition of Regulatory Capital (CC1)

	(AED 000s) 31 December 2021
Common Equity Tier 1 capital: instruments and reserves	
Directly issued qualifying common share (and equivalent for non-joint stock 1 companies) capital plus related stock surplus	100,000
2 Retained earnings	1,262,040
3 Accumulated other comprehensive income (and other reserves)	55,895
Directly issued capital subject to phase-out from CET1 (only applicable to non- 4 joint stock companies)	-
5 Common share capital issued by third parties (amount allowed in group CET1)	-
6 Common Equity Tier 1 capital before regulatory deductions	1,417,935
Common Equity Tier 1 capital regulatory adjustments	
7 Prudent valuation adjustments	-
8 Goodwill (net of related tax liability)	-
9 Other intangibles including mortgage servicing rights (net of related tax liability)	-
Deferred tax assets that rely on future profitability, excluding those arising from temporary differences (net of related tax liability)	_
11 Cash flow hedge reserve	-
12 Securitisation gain on sale	-
13 Gains and losses due to changes in own credit risk on fair valued liabilities	-
14 Defined benefit pension fund net assets	-
Investments in own shares (if not already subtracted from paid-in capital on reported balance sheet)	-
16 Reciprocal cross-holdings in CET1, AT1, Tier 2	-
Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)	-
Significant investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation (amount above 10% threshold)	_
Deferred tax assets arising from temporary differences (amount above 10% 19 threshold, net of related tax liability)	-

Common Equity Tier 1 capital regulatory adjustments	(AED 000s) 31 December 2021
0 Amount exceeding 15% threshold	-
1 Of which: significant investments in the common stock of financials	-
2 Of which: deferred tax assets arising from temporary differences	-
3 CBUAE specific regulatory adjustments	-
4 Total regulatory adjustments to Common Equity Tier 1	-
5 Common Equity Tier 1 capital (CET1)	1,417,935
Additional Tier 1 capital: instruments	
Directly issued qualifying Additional Tier 1 instruments plus related stock 6 surplus	-
7 OF which: classified as equity under applicable accounting standards	-
8 Of which: classified as liabilities under applicable accounting standards	-
9 Directly issued capital instruments subject to phase-out from additional Tier 1	-
Additional Tier 1 instruments (and CET1 instruments not included in row 5) 0 issued by subsidiaries and held by third parties (amount allowed in AT1)	-
1 Of which: instruments issued by subsidiaries subject to phase-out	-
2 Additional Tier 1 capital before regulatory adjustments	-
Additional Tier 1 capital: regulatory adjustments	
3 Investments in own additional Tier 1 instruments	-
Investments in capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation	-
Significant investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation	-
6 CBUAE specific regulatory adjustments	-
7 Total regulatory adjustments to additional Tier 1 capital	-
8 Additional Tier 1 capital (AT1)	-
9 Tier 1 capital (T1= CET1 + AT1)	1,417,935
Tier 2 capital: instruments and provisions	
0 Directly issued qualifying Tier 2 instruments plus related stock surplus	-
1 Directly issued capital instruments subject to phase-out from Tier 2	-

Tier 2 capital: instruments and provisions	(AED 000s) 31 December 2021
Of which: instruments issued by subsidiaries subject to phase-out	-
4 Provisions	78,692
5 Tier 2 capital before regulatory adjustments	78,692
Tier 2 capital: regulatory adjustments	
6 Investments in own Tier 2 instruments	-
Investments in capital, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity (amount above 10% threshold)	-
Significant investments in the capital, financial and insurance entities that are soutside the scope of regulatory consolidation (net of eligible short positions)	-
9 CBUAE specific regulatory adjustments	-
Total regulatory adjustments to Tier 2 capital	-
Tier 2 capital (T2)	78,692
Total regulatory capital (TC = T1 + T2)	1,496,627
Total risk-weighted assets	7,059,596
Capital ratios and buffers	
Common Equity Tier 1 (as a percentage of risk-weighted assets)	20.09%
Tier 1 (as a percentage of risk-weighted assets)	20.09%
Total capital (as a percentage of risk-weighted assets)	21.20%
Institution specific buffer requirement (capital conservation buffer plus countercyclical buffer requirements plus higher loss absorbency 7 requirement, expressed as a percentage of risk-weighted assets)	2.50%
68 Of which: capital conservation buffer requirement	2.50%
69 Of which: bank-specific countercyclical buffer requirement	0.00%
60 Of which: higher loss absorbency requirement (e.g. DSIB)	0.00%
Common Equity Tier 1 (as a percentage of risk-weighted assets) available after meeting the bank's minimum capital requirement.	10.70%
The CBUAE Minimum Capital Requirement	
Common Equity Tier 1 minimum ratio	7.00%
Tier 1 minimum ratio	8.50%

	(AED 000s) 31 December 2021
Amounts below the thresholds for deduction (before risk weighting)	
65 Significant investments in common stock of financial entities	<u>-</u>
Deferred tax assets arising from temporary differences (net of related tax 66 liability)	-
Applicable caps on the inclusion of provisions in Tier 2	
Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap)	223,266
68 Cap on inclusion of provisions in Tier 2 under standardised approach	78,692
Capital instruments subject to phase-out arrangements (only applicable betw	reen 1 Jan 2018 and 1 Jan 2022)
69 Current cap on CET1 instruments subject to phase-out arrangements	-
Amount excluded from CET1 due to cap (excess over cap after redemptions and 70 maturities)	-
71 Current cap on AT1 instruments subject to phase-out arrangements	-
72 Amount excluded from AT1 due to cap (excess after redemptions and maturities)	-
73 Current cap on T2 instruments subject to phase-out arrangements	-
74 Amount excluded from T2 due to cap (excess after redemptions and maturities)	-

Reconciliation of regulatory capital to balance sheet (CC2)

The table also presents the link between the Bank's balance sheet in its published financial statements and the numbers that are used in the composition of capital disclosure template (CC1).

31 Dec 2021	Balance sheet as in published financial statements	Under regulatory scope of consolidation	
	AED'000	AED'000	
Assets			
Cash and balances with UAE Central Bank	1,486,086	1,486,086	
Due from banks	2,971,663	2,971,663	
Due from related parties	52,036	52,036	
Loans and Islamic financing receivables	3,502,038	3,502,038	
Investments	4,470,709	4,470,709	
Property and equipment	52,826	52,826	
Right of use of assets	105,448	105,448	
Customers' indebtedness for acceptances	48,244	48,244	
Deferred tax assets	69,150	69,150	
Other assets	79,996	79,996	
Total assets	12,838,196	12,838,196	
Liabilities			
Deposits from customers	10,938,025	10,938,025	
Due to banks	20,607	20,607	
Due to related parties	38,806	38,806	
Liabilities under acceptances	48,244	48,244	
Other liabilities	167,804	167,804	
Lease liabilities	77,743	77,743	
Deffered tax liability	3,419	3,419	
Total liabilities	11,294,648	11,294,648	
Shareholders' equity			
Allocated capital	100,000	100,000	
Legal reserve	50,000	50,000	
Retained earnings	1,379,562	1,379,562	
Revaluation Reserves	13,676	13,676	
Impairment Reserves	310	310	
Total shareholders' equity	1,543,548	1,543,548	

Countercyclical Buffer

The table also presents Geographical distribution of credit exposures used in the countercyclical capital buffer

	31st Dec 2021 (AED'000)					
Geographical breakdown	Countercyclical capital buffer rate	assets used in the	and/or risk-weighted computation of the al capital buffer	Bank-specific countercyclical capital buffer rate	Countercyclical buffer amount	
		Exposure values	Risk-weighted assets			
UAE	0%	13,450,027	6,294,320			
Total		13,450,027	6,294,320			

8. Leverage Ratio

Summary comparison of accounting assets vs leverage ratio exposure (LR1)

The following table reconciles the total assets in the published financial statements to the leverage ratio exposure measure.

		31 Dec 2021 AED'000
1	Total consolidated assets as per published financial statements	12,838,196
	Adjustments for investments in banking, financial, insurance or commercial entities that	
	are consolidated for accounting purposes but outside the scope of regulatory	
2	consolidation	(7,204)
	Adjustment for securitised exposures that meet the operational requirements for the	
3	recognition of risk transference	-
4	Adjustments for temporary exemption of central bank reserves (if applicable)	-
	Adjustment for fiduciary assets recognised on the balance sheet pursuant to the operative	
5	accounting framework but excluded from the leverage ratio exposure measure	-
	Adjustments for regular-way purchases and sales of financial assets subject to trade date	
6	accounting	-
7	Adjustments for eligible cash pooling transactions	-
8	Adjustments for derivative financial instruments	5,183
9	Adjustment for securities financing transactions (ie repos and similar secured lending)	-
	Adjustments for off-balance sheet items (ie conversion to credit equivalent amounts of	
10	off-balance sheet exposures)	448,291
	Adjustments for prudent valuation adjustments and specific and general provisions	
11	which have reduced Tier 1 capital	<u>-</u> _
12	Other adjustments	(1)
13	Leverage ratio exposure measure	13,284,464

Leverage ratio common disclosure template (LR2)

The following table provides a detailed breakdown of the components of the leverage ratio denominator, as well as information on the actual leverage ratio, minimum requirements and buffers.

		AED'000	AED'000
		31 Dec 2021	30 Sep 2021
On-b	alance sheet exposures		
1	On-balance sheet exposures (excluding derivatives and securities financing transactions (SFTs), but including collateral)	12,789,951	12,727,981
2	Gross-up for derivatives collateral provided where deducted from balance sheet assets pursuant to the operative accounting framework	-	-
3	(Deductions of receivable assets for cash variation margin provided in derivatives transactions)	-	-
4	(Adjustment for securities received under securities financing transactions that are recognised as an asset)	-	-
5	(Specific and general provisions associated with on-balance sheet exposures that are deducted from Tier 1 capital)	-	-
6	(Asset amounts deducted in determining Tier 1 capital)	(7,204)	(20,294)
7	Total on-balance sheet exposures (excluding derivatives and SFTs) (sum of rows 1 to 6)	12,782,747	12,707,686
Deriv	vative exposures		
8	Replacement cost associated with <i>all</i> derivatives transactions (where applicable net of eligible cash variation margin and/or with bilateral netting)	1	22
9	Add-on amounts for PFE associated with <i>all</i> derivatives transactions	3,701	11,394
10	(Exempted CCP leg of client-cleared trade exposures)	-	-
11	Adjusted effective notional amount of written credit derivatives	-	-
12	(Adjusted effective notional offsets and add-on deductions for written credit derivatives)	-	-
13	Total derivative exposures (sum of rows 8 to 12)	3,702	11,416
Secu	rities financing transactions		
14	Gross SFT <i>assets</i> (with no recognition of netting), after adjusting for sale accounting transactions	-	-
15	(Netted amounts of cash payables and cash receivables of gross SFT assets)	-	-
16	CCR exposure for SFT assets	-	-
17	Agent transaction exposures	-	-
18	Total securities financing transaction exposures (sum of rows 14 to 17)	-	-

		AED'000 31 Dec 2021	AED'000 30 Sep 2021			
Othe	r off-balance sheet exposures					
19	Off-balance sheet exposure at gross notional amount	1,873,017	2,108,813			
20	(Adjustments for conversion to credit equivalent amounts)	-1,376,482	-1,571,427			
21	(Specific and general provisions associated with off-balance sheet exposures deducted in determining Tier 1 capital)					
22	Off-balance sheet items (sum of rows 19 to 21)	496,535	537,386			
Capi	Capital and total exposures					
23	Tier 1 capital	1,417,935	1,427,828			
24	Total exposures (sum of rows 7, 13, 18 and 22)	13,282,984	13,261,055			
Leve	Leverage ratio					
25	Leverage ratio (including the impact of any applicable temporary exemption of central bank reserves)	10.7%	10.8%			
25a	Leverage ratio (excluding the impact of any applicable temporary exemption of central bank reserves)	10.7%	10.8%			
26	CBUAE minimum leverage ratio requirement	3.0%	3.0%			
27	Applicable leverage buffers	7.7%	7.8%			

9. Credit Risk

General qualitative information about credit risk (CRA)

The Bank is a Corporate / Commercial bank, primarily offering working capital facilities, discreetly designed for owner-operated businesses as well as corporates, financial institutions and in some cases, individuals. Products are offered through the bank's international network and robust delivery channels.

Hence, the assets of the bank mainly consist Loans & Advances (trust receipts, commercial loans, mortgages, invoice finance etc.), interbank placements, debt securities, tailored wealth management products etc.

The Bank has centralized Credit Management functions for the entire bank, independent from the Operations or Business units. The Bank has implemented appropriate policies, procedures and systems for lending businesses to ensure credit exposure is taken prudently.

The process of translation of business model in to components of credit risk at the bank, is initiated at the time of approval of Board approved Bank Strategy. The credit risk origination is across the Bank's Balance Sheet. This ensures an integrated Credit Risk Management including credit appraisal, risk to return adjusted pricing, discreet credit approval levels, secure documentation etc.

Accordingly, the Bank manages its Credit Risk based on the asset quality allocation to each asset class within the Balance sheet.

Credit Risk is low for high quality assets like CBUAE placements, FI placements with a High Investment Rating and is relatively high for riskier asset classes like Loan to SME customers.

Appropriate product programs defining customer segments, underwriting standards and security requirement are rolled-out to ensure consistency in underwriting and the on-boarding process.

Management of credit risk

Credit risk is defined as the risk when the Bank's customers, clients or counter parties fail to perform or are unwilling to pay interest, repay the principal or otherwise to fulfil their contractual obligations under loan agreements or other credit facilities, thus causing the Bank to suffer a financial loss.

Credit risk also arises through the downgrading of counter parties, whose credit instruments are held by HBZ, thereby resulting in the value of the assets to fall. As credit risk is the bank's most significant risk, considerable resources, expertise and controls are devoted to managing this risk within the core departments of the Bank.

The key components of the Bank's overall credit policy are as follows:

- Credits are granted post a detailed review of the customer's operating as well as financial history, management, owners etc. and based on specific assessments that provide a context for such credit including a combination of qualitative and quantitative criteria.
- The exposure consummates the customer's creditworthiness, wealth components, and the client's repayment ability.
- The Bank assumes risks within the limits of applicable legislation and all relevant internal and group guidelines, including the rules regarding good business practice for financial enterprises. Regular reviews of policies are undertaken to ensure credit quality is maintained and is based on an on-going portfolio review and prevailing market conditions. Product policies are realigned through deep dive analysis on the portfolio which includes monthly and quarterly reviews of the portfolio

Guidelines are taken from

- Approved Strategy of the Bank, cascaded down to various departments
- Key circulars and guidelines issued by CBUAE and Head Office
- Group Credit Risk Policy as well as CBUAE's issued frameworks
- International Best practices in the form of Basel Guidelines, IFRS-9 Guidelines etc.
- Bank's approved Risk Governance / Appetite Frameworks
- Approved Local functional guidelines, which have stipulated customer acceptance as well as customer selection criteria, concentration caps on industries, products & segments and defined product programs.

Structure and organization of the credit risk management and control function

The Bank's exposures are classified as per the Standard Portfolio approach to Credit Risk under Pillar I of Basel II. The majority of our Credit Risk is well diversified within Corporate / Commercial and SME Customers. Besides, Bank has also exposure with Institutional Counter Parties (Sovereigns, Other Financial Institutions and Banks).

The core values and main procedures governing the provision of credit are laid down in the Group Credit Risk Policy and related Directives. The Bank's credit risk management system operates through a hierarchy of exposure discretion.

Habib Bank AG Zurich Basel III – Pillar III Disclosures – 31st December 2021

This mandate and scale also comprises a range of additional limits to ensure that no concentrations exist in the portfolio. All exposures over a certain level require the approval of the Area Credit Committee, Country Credit Committee and Group Credit Management Committee. These Credit Committees are composed of Business Managers, Senior Executives, Chief Credit Officer, as well as the SEVP, Country Head and President of the Bank.

The Credit Committees structure in the bank is set out below

- Zonal Credit Committee -2 (ZCC-2)
- Zonal Credit Committee -1 (ZCC -1)
- Area Credit Committee (ACC)

The senior management also reviews the accounts on Early Warning Monitor and Watch category on Quarterly basis. The Bank determines its Credit Risk largely under the following categories

- Claims on Sovereigns
- Claims on Corporates
- Claims included in the Regulatory Retail Portfolios
- Claims Secured by Residential Property
- Claims Secured by Commercial Real Estate
- Off Balance Sheet Items

The Credit risk management department is responsible for the following:

- Formulating credit policies in consultation with business units, covering collateral requirements, credit
 assessment, risk grading and reporting, documentary and legal procedures and compliance with regulatory
 and statutory requirements;
- Establishing the authorization structure for the approval and renewal of credit facilities. Authorization limits are allocated to various credit committees. Larger facilities require approval by management as appropriate;
- Reviewing and assessing credit risk: Credit Risk Management department assesses all credit exposure in
 excess of designated limits, prior to facilities being committed to customers. Renewals and reviews of
 facilities are subject to the same review process;
- Limiting concentration of exposure to counterparties, geographies and industries
- Developing and maintaining the risk grading in order to category exposures according to the degree of risk
 of financial loss faced and to focus management on the attendant risk; the risk grading system is used in
 determining where impairment provisions may be required against specific credit exposures. Risk grades are
 subject to regular reviews; and
- Reviewing compliance of business units with agreed exposure limits, including those for selected industries, country risk and product types.

Transaction and position limits by instrument and/or by counterparty are set by General Management based in Head Office, within the overall limits set by the Board. These limits are subject to annual review. Comprehensive reporting is to be made to the Board at Head office prior to such review.

Credit risk of individual counterparties or issuers are checked and monitored by management in accordance with internal rules.

Regular audits of business units and credit processes are undertaken by Internal Audit.

Relationships between the credit risk management, risk control, compliance and internal audit functions

There is a clear demarcation between the duties of the Credit Risk Management, Risk Control and the other control functions like (Compliance and Internal Audit Functions). Whilst the Risk Management function is responsible for establishing bank-wide risk and control strategies and relevant policies, other control functions have exclusive responsibilities like developing and communication of respective Compliance and Internal Audit policies.

The Bank has centralized Credit Management functions for the entire bank, independent from the Operations, Business departments and Risk Control. Chief Risk Officer (CRO) has separate responsibilities from Chief Credit Officer (CCO), who is dedicated for overseeing the Credit Risk function, while all other risk categories (operational, market, information etc.) are with CRO. The Bank has implemented appropriate policies, procedures and systems for lending businesses to ensure credit exposure is taken prudently.

The Bank's credit risk management culture is based on the concept that risk management and business work with shared responsibilities. Both branch managers as well as independent credit managers approve credit. Branches as well as Credit Risk is jointly responsible for adjusting these strategies and budgets to manage through with changing environments. The business (branches and the relationship management) is looked as the institution's first line of risk defense given their unique access and proximity to their clients on a real time basis, while Credit Risk is considered second line of defense as this provides an independent risk management review of risk profile of the portfolios, including suitability and appropriateness to ensure that the impact of all risk disciplines is understood.

The Compliance function within the Bank forms a standalone department and it is independent from the business. Forming part of the second line of defense, the team assists the business units in managing its Regulatory Compliance and Financial Crime Risks. The Chief Compliance Officer reports to the CEO directly and dotted line to the Board. The function has direct access to the Chairman, Board and Executive Management, personal and information on an on-going basis. Regular updates are provided to the Board, who oversee compliance with legal and regulatory requirements.

Risk management processes of the bank are audited periodically by the Group Internal Audit Department (third line of defense) which examines both the adequacy of the procedures and the bank's compliance with the procedures. Group Internal Audit Department comments on the results of their assessments with management, and reports its findings and recommendations to the Board Audit Committee.

Credit quality of assets (CR1)

The table provides a comprehensive picture of the credit quality of the Bank's (on- and off-balance sheet) assets.

		a	b	c	d	e	f
	Gross carrying values of		Allowances/ Impairments	Of which EC provisions for on SA ex		Net values (a+b-c)	
	31 st December 2021 (AED'000)	Defaulted exposures	Non- defaulted exposures		Allocated in regulatory category of Specific	Allocated in regulatory category of General	
1	Loans	185,065	3,652,895	335,922	130,188	205,734	3,502,038
2	Debt securities		4,471,424	715		715	4,470,709
3	Off-balance sheet exposures	2,629	609,202	6,780	1,957	4,823	604,379
4	Total	187,694	8,733,521	343,417	132,145	211,272	8,577,126

Changes in stock of defaulted loans and debt securities (CR2)

The below table identifies the changes in the Bank's stock of defaulted exposures, the flows between non-defaulted and defaulted exposure categories and reductions in the stock of defaulted exposures due to write-offs.

		31 Dec 2021 AED'000
		AED 000
1	Defaulted loans and debt securities at the end of the previous reporting period	195,925
2	Loans and debt securities that have defaulted since the last reporting period	-
3	Returned to non-default status	-
4	Amounts written off	(6,284)
5	Other changes	(1,947)
	Defaulted loans and debt securities at the end of the reporting period (1+2-3-	
6	4±5)	187,694

Additional disclosure related to the credit quality of assets (CRB)

1. The scope and definitions of 'past due' and 'impaired' exposures for accounting purposes and the differences, if any, between the definition of past due and default for accounting and regulatory purposes

<u>Past Due Exposure</u>: Loans are considered past due if any part of the contractual interest and/or principal payment is not met on time. The number of days past due is non-cumulative, where the most recent payment cures the earliest contractual breach. For example if repayments are agreed to be made monthly, and the customer is 30 days late in making the repayment, his next repayment should cover 60 days to cure the arrears. However, If the customer only makes one month payment, the customer cures the past month arrears (30 days) but falls in arrears for the new month (i.e. in arrears for 1 day).

<u>Impaired Exposure</u>: Any facility that is past due for over 90 DPD qualifies as a default customer and qualifies as impaired exposures or Stage 3 customers under IFRS-9.

A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred. Credit-impaired financial assets are referred to as Stage 3 assets. Evidence of credit-impairment includes observable data from the following events:

- Significant financial difficulty of the borrower or issuer
- A breach of contract such as a default or past due event
- The disappearance of an active market for a security because of financial difficulties or
- The purchase of a financial asset at a deep discount that reflects the incurred credit losses.

Impairment assessment:

The asset portfolio is reviewed at least quarterly at a minimum or as often as necessitated. The accrual or non-accrual status of the asset is re-assessed and appropriately, risk graded as per the credit policy on risk grades. Impaired assets are classified as such through approvals on a credit memorandum and reported at least on quarterly intervals to the Board sub committees.

Corporate loans: The Bank determines the impairment appropriate for each individually significant loan or advance on an individual basis in line with Central Bank of the UAE and IFRS requirements. The Bank classifies those accounts in which recovery is considered doubtful and ensures provisions are made accordingly. The impairment losses are evaluated on an ongoing basis. Credit exposures are classified by exercising mature judgment in line with Central Bank of the UAE regulations and IFRS requirements. Specific impairment is assessed when it shows a significant perceived decline in the credit quality or when an obligation is past due or over-limit for more than 90 days. Delinquent accounts are broadly classified as Substandard, Doubtful or Loss. The following general guidelines are followed for account classification into non-impaired and impaired:

- Loans and advances which bear normal banking risk, whereby information available to the bank assures repayment as agreed are classified as normal loans;
- Loans and advances which show some weaknesses in the borrower's financial condition and credit
 worthiness, requiring more than normal attention but not allocation of provisions are classified as Watch list
 loans
- Those accounts where adverse factors may hinder repayment or weaken security or lead to some loss are classified as "Substandard accounts". In general, these are credit exposures where agreed payments of principal and/or interest IS more than 90 consecutive days in arrears

Habib Bank AG Zurich

Basel III – Pillar III Disclosures – 31st December 2021

- Those accounts where full recovery of interest and principal seems doubtful on the basis of information available, leading generally to a loss of part of these loans are classified as "Doubtful accounts"
- Those accounts where the bank has exhausted all courses of action available but failed to recover anything or where there is a possibility that nothing shall be recovered are classified as "Loss accounts".

All accounts classified as "Sub Standard", "Doubtful" and "Loss" constitute "Non- Performing Accounts"

During IFRS 9 implementation, the Bank formed a Steering Committee comprising of the appropriate Bank representatives to oversee the process of IFRS 9 implementation.

There is no difference in the manner "past due" and "default" are defined for accounting and regulatory purposes.

2. The extent of past-due exposures (>90 days) that are not considered to be impaired and the reasons for this.

As of 31st Dec'2021, there is one customer which is over 90 days, however, not considered impaired as the past due is on account of technical reasons.

3. Description of methods used for determining accounting provisions for credit losses. In addition, banks that have adopted an ECL accounting model must provide information on the rationale for categorization of ECL accounting provisions in general and specific categories for standardized approach exposures

The bank follows CBUAE issued IFRS-9 guidelines for categorization of ECL accounting provisions in to general and specific categories i.e. wherein if provisions as per CBUAE issued circular 28/2010 is greater than IFRS-9 calculated ECL then the difference between the two is moved to the appropriate Reserve account in Balance sheet. If IFRS-9 calculated, ECL is greater than CBUAE circular 28/2010, it is taken directly to Profit & loss statement.

Expected credit loss

On adoption of IFRS 9 from 1 January 2018 impairment provisioning has changed from incurred loss model under IAS 39 to expected credit loss model under IFRS 9. Under IAS 39 credit loss, provisioning was done only for loans and advances but under IFRS 9, provisioning is done for all risk assets.

Measurement of ECL

Bank recognizes loss allowances for expected credit losses (ECLs) on the following financial instruments, not measured at FVTPL:

- Due from other banks
- Debt investment securities carried at FVOCI and amortized cost
- Loans and advances to customers
- Insurance assets and receivables
- Customer acceptances and other financial assets
- Loan commitments:
- Financial guarantees and contracts

Habib Bank AG Zurich Basel III – Pillar III Disclosures – 31st December 2021

No impairment loss is recognized on equity investments

With the exception of purchased or originated credit impaired (POCI) financial assets (which are considered separately below), ECLs are required to be measured through a loss allowance at an amount equal to:

- 12-month ECL, i.e. lifetime ECL that result from those default events on the financial instrument that are possible within 12 months after the reporting date, (referred to as Stage 1); or
- Full lifetime ECL, i.e. lifetime ECL that result from all possible default events over the life of the financial instrument, (referred to as Stage 2 and Stage 3).

Macroeconomic Factors, Forward Looking Information (FLI) and Multiple Scenarios

The measurement of expected credit losses for each stage and the assessment of significant increases in credit risk considers information about past events and current conditions as well as reasonable and supportable forecasts of future events and economic conditions. The estimation and application of forward-looking information will require significant judgment.

PD, Loss Given Default (LGD) and Exposure at Default (EAD) inputs used to estimate Stage 1 and Stage 2 credit loss allowances are modelled based on the macroeconomic variables (or changes in macroeconomic variables) that are most closely correlated with credit losses in the relevant portfolio.

Each macroeconomic scenario used in expected credit loss calculation will have forecasts of the relevant macroeconomic variables.

The estimation of expected credit losses in Stage 1 and Stage 2 will be a discounted probability-weighted estimate that considers a minimum of three future macroeconomic scenarios.

The base case scenario will be based on macroeconomic forecasts (e.g. GDP growth rate and international oil prices indices). Upside and downside scenarios will be set relative to base case scenario based on reasonably possible alternative macroeconomic conditions.

Scenarios will be probability-weighted according to the best estimate of their relative likelihood based on historical frequency and current trends and conditions. Probability weights will be updated on a quarterly basis. All scenarios considered will be applied to all portfolios subject to expected credit losses with the same probabilities.

Expected Life

When measuring ECL, the Branches must consider the maximum contractual period over which the Branches are exposed to credit risk. All contractual terms should be considered when determining the expected life, including prepayment options and extension and rollover options. For certain revolving credit facilities that do not have a fixed maturity, the expected life is estimated based on the period over which the Branches are exposed to credit risk and where the credit losses would not be mitigated by management actions.

ECLs are a probability-weighted estimate of the present value of credit losses. These are measured as the present value of the difference between the cash flows due to the bank under the contract and the cash flows which are expected to be received arising from the weighting of multiple future economic scenarios, discounted at the asset's interest rate.

Impact on modelled ECL allowance

The Bank's models have been constructed and calibrated using historical trends and correlations as well as forward looking economic scenarios. The severity of the current macro-economic projections and the added complexity caused by the various support schemes and regulatory guidance across the main regions in which the Bank operates could not be reliably modelled for the time being. Therefore, the existing models may generate results that are either overly conservative or overly optimistic depending on the specific portfolio / segment. As a result, post-model adjustments are required. Given model changes take a significant amount of time to develop and test and the data limitation issues noted above, the Bank expects that post-model adjustments to be applied for the near future.

Post-model adjustments

Post-model adjustments (both positive and negative) represent adjustments in relation to data and model limitations because of the Covid-19 economic disruption. The adjustments are based on a combination of portfolio level credit risk analysis and an evaluation of ECL coverage at an exposure level. They include the effect of government and other support programs.

Management overlays

Management overlays reflect the significant uncertainty because of the Covid-19 pandemic. Considerations included the potential severity and duration of the economic disruption and the heightened credit risk of specific sectors and loan classes / segments, such as energy, aviation and hospitality

4. The bank's own definition of a restructured approach.

Restructured facilities are those wherein renegotiated terms and conditions result in a loss to the bank because of reduced interest and/ or principal amount, i.e. the carrying amount asset is greater than the present value of the future cash flows discounted with original rate resulting in an impairment.

A restructuring of a credit agreement generally is a breach of contract under the initially agreed terms and conditions. A change in the form of the credit facility - for example conversion from a trade-related facility to an overdraft facility - does not constitute a restructuring.

Without restructuring the client would not be able anymore to meet the conditions of the contract. A restructuring therefore can be defined as the inability of the borrower to continue servicing the debt without any relief in the terms and conditions.

Restructuring is not referring to a normal - business as usual - request by the client to amend credit facilities according to the changing economic environment. This could be due to expansion of the business or reallocation of resources and therefore changing financing needs in view of a different expectation of the future economic environment.

Restructured cases need to be flagged as "restructured" from the start. This flagging is an additional earmark besides the classification. The ECL numbers for stage 2 exposures will be computed over the lifetime of the facility based on residual maturity / tenor of the facility.

Habib Bank AG Zurich Basel III – Pillar III Disclosures – 31st December 2021

Concentration

Concentrations arise when a number of counterparties are engaged in similar business activities or activities in same geographic region or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. The following tables set out the concentration of credit risk by sector, geography and currency.

1. Concentration of credit risk by geographic location for 2021:

		Debt	OTC	Total	balance sheet	Total non	
	Loans	securities	derivatives	funded	exposures	funded	Total
	AED 000	AED 000	AED 000	AED 000	AED 000	AED 000	AED 000
31-Dec-21							
UAE	3,378,150	2,013,362	294,029	8,781,156	569,914	863,943	9,645,099
GCC excluding UAE	23	18,256	-	138,414	1,584	1,584	139,998
Arab League (Excluding GCC)	-	-	-	-	-	-	-
Asia	64,916	598,981	-	992,806	34,974	34,974	1,027,780
Africa	15,402	-	-	62,796	1,572	1,572	64,368
North America	2,653	1,283,005	-	1,411,295	-	-	1,411,295
Caribbean	33,032	-	-	33,032	2,309	2,309	35,341
Europe	7,860	489,360	36,725	1,343,753	1,395	38,120	1,381,873
Australia	2	67,745	-	74,944	82	82	75,026
Total	- 3,502,038 	- 4,470,709	330,754	12,838,196	- 611,830	942,584	13,780,780
	=	=	=	=	=	=	

2. Analysis by economic activity:

The Bank monitors concentrations of credit risk by economic activity sector. The analysis on significant credit risk by economic activity is as follows:

	2021 Loans and Receivables AED 000	Banks & Investment AED 000	Other Off- Balance Sheet exposures
Manufacturing	525,094	-	153,729
Construction & Real Estate	900,191	-	23,539
Trade	1,401,146	-	298,526
Transport and communication	34,464	-	9,035
Other Services	62,875	-	20,045
Sovereign	162,542	1,982,852	-
Personal Banks & other financial	711,057	-	6,147
institutions	67,013	4,243,708	100,810
Others	-	1,228,521	-
Total gross assets	3,864,382	7,455,081	611,831
	=======	=======	========

3. Impairment

The Bank's past due loans and advances (including interest in suspense) by industry segment and geographical location at 31 December 2021, as defined by the Central Bank of the UAE are as follows:

As at 31 December 2021	Past Due but not impaired AED 000	Individually impaired AED 000	Total AED 000	ECL AED 000	Net impaired assets AED 000
Industry Segment					
Manufacturing	-	21,348	21,348	(21,348)	-
Construction & Real Estate	35,042	118,457	153,499	(90,319)	63,180
Trade	6,967	24,851	31,818	(24,980)	6,838
Transport and Communication	-	385	385	(385)	-
Other Services	-	3	3	(3)	-
Sovereign	-	-	-	-	-
Personal	17,530	41,964	59,494	(15,097)	44,397
Banks & Other Financial Institutions	-	4,479	4,479	(4,479)	-
Total =	59,539	211,487	271,026	(156,611)	114,415
	Past Due but not impaired AED 000	Individually impaired AED 000	Total AED 000	ECL AED 000	Net impaired assets AED 000
Concentration by					
Geography					
United Arab Emirates	59,539	211,341	270,880	(156,465)	114,415
Non UAE	-	146	146	(146)	-
Total =	59,539	211,487	271,026	(156,611)	114,415

Credit Risk Mitigation

The Bank uses a number of techniques to mitigate the credit risks to which we are exposed. Mitigation of credit risk is a key aspect of effective risk management and takes many forms such as collateral, netting, credit insurance and guarantees. The Group carefully assessed these credit risk mitigation techniques to ensure legal certainty and enforceability, market valuation, correlation and credit risk of the guarantor.

Analysis of the collateral type is presented in the following table:

	2021 AED'000
Against loans and advances - Stage 3	
Pledged deposits	233
Property	63,998
Vehicles	2,388
	
Total	66,619
	2021
	AED'000
Against loans and advances - Stage 1 and 2& 3	
Pledged deposits	717,487
Debt / Equity securities	55,990
Property	1,155,629
Vehicles	37,775
Bank guarantees	209,582
Total	2,176,463

Credit risk mitigation techniques – Overview (CR3)

The following table represents the extent of use of credit risk mitigation techniques.

		a	b	c	d	e	f	g
	31st December 2021 (AED'000)	Exposures unsecured: carrying amount	Exposures secured by collateral	Exposures secured by collateral of which: secured amount	Exposures secured by financial guarantees	Exposures secured by financial guarantees, of which: secured amount	Exposures secured by credit derivatives	Exposures secured by credit derivatives, of which: secured amount
1	Loans	2,339,073	1,285,703	415,494	213,184	207,583	_	_
			,,-	- , -				
2	Debt securities	4,471,424	-	-	-	-	-	-
3	Total	6,810,497	1,285,703	415,494	213,184	207,583	-	-
4	Of which defaulted	184,758	307	2	-	-	-	-

Qualitative disclosures on banks' use of external credit ratings under the standardized approach for credit risk (CRD)

The Bank follows the standardized approach which requires banks to use risk assessments prepared by external credit assessment institutions ('ECAIs') to determine the risk weightings applied to rated counterparties. CBUAE has advised following ECAIs to be used for the rating purpose:

- Standard & Poor's Ratings Services;
- Moody's Investors Service;
- Fitch Ratings; and
- Capital Intelligence.

S No.	Standard and Poor's	Moody's	Fitch
1	AAA to AA-	Aaa to Aa3	AAA to AA-
2	A+ to A-	A1 to A3	A+ to A-
3	BBB+ to BBB-	Baa1 to Baa3	BBB+ to BBB-
4	BB+ to BB-	Ba1 to Ba3	BB+ to BB-
5	B+ to B-	B1 to B3	B+ to B-
6	CCC+ and below	Caa1 and below	CCC+ and below

If there is only one rating, that rating should be used to determine the risk weight of the exposure. If there are two rating that map to different risk weights, the higher risk weight must be applied.

If there are three or more ratings with different risk weights, the corresponding to the two lowest risk weights should be referred to. If these give rise to the same risk weight, that risk weight should be applied. If different, the higher risk weight should be applied.

<u>Standardized approach - Credit risk exposure and Credit Risk Mitigation (CRM) effects (CR4)</u>

The following table illustrates the effect of CRM on standardized approach capital requirements' calculations. RWA density provides a synthetic metric on riskiness of each portfolio.

31 st December 2021 (AED'000)	Exposures and (before CCF CRM	Exposures po		RWA and RWA density		
Asset classes	On-balance sheet amount	Off-balance sheet amount	On-balance sheet amount	Off-balance sheet amount	RWA	RWA density	
Sovereigns and their central banks	3,576,345	-	3,576,345	-	162,542	4.5%	
Public Sector Entities	11,686	-	11,686	-	2,337	20.0%	
Multilateral development banks	-	-	-	-	-	_	
Banks	4,236,366	39,293	4,443,948	13,250	1,948,074	43.7%	
Securities firms	-	-	_	-	-	_	
Corporates	3,385,003	1,864,305	3,602,765	141,326	2,793,224	74.6%	
Regulatory retail portfolios	420,804	129,512	293,259	19,060	135,411	43.4%	
Secured by residential property	512,381	1	512,381	-	359,076	70.1%	
Secured by commercial real estate	384,844	ı	384,844	-	373,844	97.1%	
Equity Investment in Funds (EIF)	-	-	-	-	-	_	
Past-due loans	271,025	4,192	116,339	-	112,952	97.1%	
Higher-risk categories	-	-	-	-	-	-	
Other assets	367,449	-	363,185	-	407,897	112.3%	
Total	13,165,903	2,037,302	13,304,752	173,636	6,295,357	46.7%	

Habib Bank AG Zurich Basel III – Pillar III Disclosures – 31st December 2021

Standardized approach - Exposures by asset classes and risk weights (CR5)

The following table presents the breakdown of credit risk exposures under the standardized approach by asset class and risk weight.

	31st December 2021 AED'000	0%	20%	35%	50%	75%	100%	150%	Others	Total credit exposures amount (post CCF and post- CRM)
1	Sovereigns and their central banks	3,413,803	-	-	-	-	162,542	-	-	3,576,345
2	Public Sector Entities	-	11,686	-	-	-	-	-	-	11,686
3	Multilateral development banks	-	-	-	-	-	-	-	-	-
4	Banks	-	1,830,980	-	2,089,036	-	536,828	355	-	4,457,198
5	Securities firms	-	-	-	-	-	-	-	-	-
6	Corporates	555,325	-	-	525,124	-	1,771,921	1,197	890,524	3,744,091
7	Regulatory retail portfolios	147,569	-	-	-	117,355	47,395			312,319
8	Secured by residential property	204		234,881		1,715	275,581			512,381
9	Secured by commercial real estate	11,000					373,844			384,844
10	Equity Investment in Funds (EIF)	-	-	-	i	-	-	-	-	-
11	Past-due loans	3,389	-	-	-	-	112,946	4		116,339
12	Higher-risk categories	-	-	-	-	-	-	-	-	-
13	Other assets	59,013					235,022		69,150	363,185
14	Total	4,190,303	1,842,666	234,881	2,614,160	119,070	3,516,078	1,556	959,674	13,478,388

10. Counterparty credit risk (CCR)

Qualitative disclosure related to Counterparty credit risk (CCRA)

Counterparty credit risk (CCR) is the risk that a counterparty in a derivative contracts defaults prior to the settlement of the derivative transactions. CCR arises mainly in trading book but also arises in the non-trading book (hedging an exposure with external counterparty).

Limits for CCR exposures are assigned within the overall credit process and set for individual counterparties. The magnitude of this limit will depend on the overall risk appetite and type of derivatives traded with the counterparty. Individual limits assigned to each counterparty are based on Potential Future Exposure (PFE) methodology.

The PFE measures used for CCR are adjusted to the 95th percentile. It takes into account volatility of various assets classes (Forex, Interest rate and commodities), contract maturity and the counterparty legal documentation covering netting and collateral.

Counterparty credit risk Mitigants

Credit risk from derivatives is mitigated where possible through contractual netting arrangements whereby derivative assets and liabilities with the same counterparty can be offset.

Exposure value calculation

From a capital perspective, in line with Central Bank of the UAE, the Group uses the Standardized approach for measurement of CCR exposure associated with over the Counter (OTC) derivatives transactions. This methodology replaces the Current Exposure Method (CEM) as it accurately recognizes the effects of collateralization and recognizes the benefit from over-collateralization.

Credit rating downgrade

A credit rating downgrade threshold clause in a CSA is designed to trigger an action if the credit rating of the affected party falls below a specified level. These actions may include the requirement to pay or increase collateral or the termination of transactions by the non-affected party.

Analysis of Counterparty Credit Risk by approach (CCR1)

The following table provides a comprehensive view of the method used to calculate counterparty credit risk regulatory requirements and the main parameters used within each method.

	31st December 2021 AED'000	Replacement cost	Potential future exposure	ЕЕРЕ	Alpha used for computing regulatory EAD	EAD post- CRM	RWA
1	SA-CCR (for derivatives)	1	3,701		1.4	5,183	1,037
3	Simple Approach for credit risk mitigation (for SFTs)						
4	Comprehensive Approach for credit risk mitigation (for SFTs)						
5							
6	Total						1,037

Standardized approach - CCR exposures by regulatory portfolio and risk weights (CCR3)

The following table provides a breakdown of counterparty credit risk exposures calculated according to the standardized approach by regulatory portfolio and by risk weight.

Regulatory portfolio	0%	20%	50%	75%	100%	150%	Others	Total credit exposure
Sovereigns	-	-	-	-	-	-	-	-
Public Sector Entities (PSEs)	-	-	-	-	-	-	-	-
Multilateral development banks (MDBs)	-	-	-	-	-	-	-	-
Banks		5,183	-	-	-	-	-	5,183
Securities firms	-	-	-	-	-	-	-	-
Corporates	-	-	-	-	-	-	-	-
Regulatory retail portfolios	-	-	-	-	-	-	-	-
Secured by residential property	-	-	-	-	-	-	-	-
Secured by commercial real estate	-	-	-	-	-	-	-	-
Equity Investment in Funds (EIF)	-	-	-	-	-	-	-	-
Past-due loans	-	-	-	-	-	-	-	-
Higher-risk categories	-	-	-	-	-	-	-	-
Other assets	-	-	-	-	-	-	-	-
Total	-	5,183	-	-	-	-	-	5,183

Composition of collateral for Counterparty Credit Risk exposure (CCR5)

The following table provide a breakdown of all types of collateral posted or received by the Bank to support or reduce the counterparty credit risk exposures related to derivative transactions.

	a	b	c	d	e	f
	Col	llateral used in de	erivative trans	actions	Collateral us	ed in SFTs
31st December 2021 AED'000	Fair value of collateral received			ue of posted lateral	Fair value of collateral received	Fair value of posted collateral
	Segregated	Unsegregated	Segregated	Unsegregated		
Cash - domestic	-	-	-	-	-	-
Cash - other currencies	-	-	-	-	-	-
Domestic sovereign debt	-	-	-	-	-	-
Government agency debt	-	-	-	-	-	-
Corporate bonds	-	-	-	-	-	-
Equity securities	-	-	-	-	-	-
Other collateral	-	-	-	-	-	-
Total	-	-	-	-	-	-

11. Market Risk

General qualitative disclosure requirements related to market risk (MRA)

The Bank is exposed to interest rate risk, foreign exchange risk and, to a very limited extent, to equity and commodity risk. The Bank's market risk appetite is defined and monitored through a comprehensive system of market risk limits defined by the Bank Asset & Liability Management Committee. Furthermore, the Bank regularly performs scenarios and stress tests for interest rate, foreign exchange and equity risks based on prevailing risk exposures.

The Bank is exposed to interest rate risk due to interest periods set for advances made to clients exceeding the interest periods for client deposits taken. To limit interest rate repricing risk, most client advances are agreed on a three or six-month base rate plus a credit spread.

In addition, the Bank has placed excess liquidity in bank placements or in financial investments with tenors usually of up to three to five years. However, the interest-rate risk related to long-term fixed income instruments included in the financial investment portfolio largely offset by the stable portion of the customer deposits. Behavioural deposit analyses are performed for the bank. These highlight that a significant portion of deposits will remain with the Bank, even if interest rates move.

The Bank introduced the Interest Rate Risk in the Banking Book (IRRBB) approach in 2019 and considers both the value and the earnings perspective. For IRRBB, Economic Value of Equity (EVE) sensitivity limits have been defined by the Board of Directors. EVE sensitivity limits are in place for the Bank and limit adherence is monitored by the Bank Asset & Liability Management Committee.

For foreign exchange transaction risks, the Bank pursues a risk-averse approach and aims to keep the potential foreign exchange losses to a minimum. The Bank does not pursue proprietary foreign exchange trading activities.

The Bank distinguishes several risk classes and defines the risk class «market risk» as follows

Risk of losses from value changes of financial instruments. Market risk is the exposure to a change in value of some market variable, such as interest rates, foreign exchange rates, equities or commodity prices. In addition, for trading positions and investment securities market risk also relates to value changes due to credit spread movements.

The risk class «market risk» is further divided into the following risk types:

Risk types	Description
Interest rate risk	Risk of losses from value changes of financial instruments due to adverse interest rate movements Interest rate risk is the exposure of the Bank's financial condition to adverse movements in interest rates. Changes in interest rates affect the Bank's earnings by changing its net interest income and the level of other interest-sensitive income and expenses. Changes in interest rates also affect the underlying value of the Bank's assets, liabilities and off-balance sheet instruments because the present value of future cash flows change when interest rates change.
Foreign exchange risk	Risk of losses related to value changes of financial instruments due to adverse exchange rate movements Foreign exchange risk is the exposure to financial transactions, which are denominated in a currency other than the functional currency («the currency

	of the primary economic environment») of Bank («FX transaction risk				
	exposure»).				
Equities price risk	Risk of losses from value changes of shares, participation certificates,				
	equities funds and options held due to adverse equities price movements				
	Equities price risk is the Bank's exposure to holding of equities positions in the				
	form of shares, participation certificates, equities funds or options when				
	adverse equities price movements occur.				
Commodities price	Risk of losses from value changes of commodities positions held due to				
risk	adverse commodities price movements				
	Commodity price risk is the Bank's exposure to holding commodities (or				
	commitments made) when adverse commodities price movements occur.				
Other market price	Risk of losses from value changes of other market positions held due to				
risk	adverse other market price movements				
	Other market price risk is the Bank's exposure to holding real estate or other				
	assets when adverse other market price movements occur.				
Market concentration	Risk of losses from value changes of single or correlated exposures due to				
risk	adverse market price movements				
	Market concentration risk arises either from exposures to a single risk factor or				
	exposures to multiple risk factors that are correlated when adverse market price				
	movements occur.				

1. Market risk appetite

The BOD reviews the market risk appetite at least annually as part of the Risk Assessment. The risk appetite is an integral part of the Risk Assessment.

2. Basis for market risk exposure and analyses

Market risk exposures and analyses shall be established on a market value basis (e.g. for financial investments) by use of market prices prevailing at reporting date, wherever possible.

3. Specific principles regarding market risk

The Bank shall adhere to the following market risk principles

Topic	Principles
interest rate risk	In general, the bank is exposed to longer tenors and interest repricing periods for its assets than for its liabilities (particularly as most clients deposit their funds with the Bank at sight rather than on term).
Interest rate risk measurement	EVE sensitivity Economic Value of Equity («EVE») sensitivity estimates the percentage by which the net present value («NPV») of the cash flows arising from on- and off-balance sheet positions under the prevailing term structure of interest rates changes under different instantaneous interest rate shocks. It is measured by applying six FINMA-defined stress scenarios and considering the EVE change of the worst case, which is put in relation to EVE. NII sensitivity Net Interest Income («NII») sensitivity looks at the expected / potential increase or reduction in NII over a shorter time horizon (typically one to three years) resulting from defined interest rate scenarios. The change in NII is the

	difference in the expected NIII between a base geometric and the defined interest
	difference in the expected NII between a base scenario and the defined interest rate scenarios. It does not include Expected Credit Losses («ECL»)9 and is
	•
	measured by applying two FINMA-defined stress scenarios and considering
	the NII change of the worst case, which is put in relation to the NII base case.
	The FX transaction risk exposure for contractually agreed transactions is
	defined as the sum of all long and short net exposures by currency without
	netting. This comprises both the on balance sheet exposure (financial assets
	minus financial liabilities) and the relevant off-balance sheet exposure (e.g.
	forward purchases minus forward sales) by currency. Precious metals
Foreign exchange risk	(«PMET») exposures to gold, silver, platinum and palladium (XAU, XAG,
measurement	XPT and XPD) are treated like another currency. PMET net exposures include
	physical PMET positions held for risk of the Bank, metal accounts claims from
	banks, metal account liabilities to clients and open PMET forward purchases
	and sales. Individual PMET net exposures are to be included in the FX
	transaction exposure like net exposures for individual currencies.
	For equities risk exposure calculation and risk limit adherence, shares,
.	participation certificates, equities funds and options as well as perpetual bonds
Equities risk	are included at prevailing market values (sum of long and short positions
measurement	without netting). Funds invested in equities as well as mixed funds, which
	include equities investments, are to be counted as equities positions in their
	entirety for the purpose of the exposure calculation.
	For commodities price risk exposure calculation commodities are included at
Commodities price	prevailing market values (sum of long and short positions without netting).
risk measurement	For commodities risk measurement purposes individual commodities
	exposures cannot be netted when terms do not match.
0.0	For other market price risk exposure calculation real estate and real estate funds
Other market price	are included at prevailing market values (sum of long and short positions
risk measurement	without netting).

Market risk under the standardized approach (MR1)

		31st December 2021 AED'000
		RWA
1	General Interest rate risk (General and Specific)	-
2	Equity risk (General and Specific)	-
3	Foreign exchange risk	9,794
4	Commodity risk	-
	Options	-
5	Simplified approach	-
6	Delta-plus method	-
7		
8	Securitisation	-
9	Total	9,794

IRRBB risk management objectives and policies (IRRBBA)

Habib Bank AG Zurich Parent Group («hereinafter The Group») introduced the Interest Rate Risk in the Banking Book (IRRBB) approach in 2019 and considers both the value and the earnings perspective. For both IRRBB and the combined trading book and banking book, Economic Value of Equity (EVE) sensitivity limits have been defined by the Board of Directors. EVE sensitivity limits are in place for all countries and limit adherence is monitored by the Group Asset & Liability Management Committee.

1. Description of how the bank defines IRRBB for the purpose of managing and measuring risk

For Interest Rate Risk in the Banking Book (IRRBB) the Group considers all interest rate sensitive positions in the banking book. For interest rate risk management and control purposes, both value and earnings impact is determined. Thereby the focus is on two measures: Economic Value of Equity (EVE) as well as Net Interest Income (NII) sensitivity.

2. Description of the overall strategy of the bank to manage and mitigate IRRBB

For IRRBB management and risk mitigation purposes, EVE and NII sensitivities are reported to the Group Asset & Liability Committee (GALC) and the respective Country Asset & Liability Committee (CALC). In addition, several IRRBB stress tests are performed. Furthermore, a front-independent unit checks that the worst case regulatory IRRBB stress test result is within the defined risk limits. Models used for IRRBB computation purposes form part of the Group's model inventory, require a model description and undergo a periodic model validation process. Model validation results are reported to the Group Risk & Control Committee (GRCC).

3. Frequency of calculation of the bank's IRRBB metrics and description of the specific metrics the bank uses to estimate its sensitivity to IRRBB

The Group focuses on two measures: EVE sensitivity (EVE change / EVE) as well as the NII sensitivity (NII change / NII), which are computed on a quarterly basis.

4. Description of the interest shock and stress scenarios the bank uses to estimate in economic value and earnings

The Group performs several IRRBB stress tests (parallel up / down, flattener / steepener, short term up / down) based on regulatory required as well as internally defined stress factors.

5. Differences between the model assumptions used in the bank's internal interest risk measurement system and the model assumptions prescribed to disclosure in Table IRRBB1

For internal IRRBB computations, other stress factors are applied for individual Emerging Markets currencies to better reflect recent developments and economic realities. For example, no 300 basis points stress is applied for the AED as the currency is pegged to the USD (for which a 200 basis points stress is prescribed by FINMA)

6. Overall description of how the bank hedges its IRRBB and the associates accounting treatment

At present, the Group does not employ interest rate derivatives to hedge its IRRBB exposure. When necessary, EVE sensitivity deemed is reduced by changing the duration of the Group's fixed income portfolio through purchase and sale of securities as well as changing the composition of repurchase / reverse repurchase positions.

7. Key modelling assumptions and calculation parameters used to calculate ΔEVE and ΔNII in Table IRRBB1.

S.N	Model	Calculation Parameters	Assumptions	
1	Change in net present value of capital (ΔEVE)	Calculation of cash flows: Recognition of interest rate margins and other components	Interest cash flows used for EVE change computation include client credit spreads	
2		Mapping: Description of the cash flow mapping used	Interest cash flows and repricing positions are included in the respective time bucket in accordance with the date of the interest payment or the date of repricing, respectively. However, for EVE change computations, actual payment or repricing dates are applied.	
3		Discount rates: Description of the (product specific) discount rates or interpolation assumptions	For discounting purposes, the risk-free yield curve in the respective currency plus a credit spread by asset class is used. This ensures an economically consistent computation in line with the chosen approach under 1 above.	
4	Changes to planned income (ΔNII)	Description of the procedure and central assumptions in the model for calculating future income	NII change is computed based on NII resulting from prevailing contractually agreed positions (run-off balance sheet) and future transactions, which fall into the defined 12-month horizon. Given the constant volume, lifetime and margin assumption, actual transactions reaching maturity are rolled over or "renewed" and modelled as future transactions. For the NII change computation, new interest rates for floating rate positions, fixed rate instruments and Non Maturing Balances (NMB) are determined based on the prevailing risk free yield for the currency, the respective forward adjustment and the defined interest rate stress factors for the currency (parallel shift up and down).	
5	Variable exposures	Description of the procedure and central assumptions and parameters for determining the interest rate reset date and cash flows of variable exposures	For Non-Maturing Balances (NMB), the interest repricing dates are determined based on internal models.	
6	Exposures with repayment options	Description of the assumptions and procedures for recognizing behavior-related early repayment options	The Group has no material asset positions with early repayment features. Most loans are granted as floating or managed rate loans. Therefore, no related optionality are considered.	

S.N	Model	Calculation Parameters	Assumptions		
7	Term deposits	Description of the assumptions and procedures for recognizing behavior-related early withdrawals	Early withdrawals of deposits are not very frequent. In addition, a penalty payment applies in most cases when an early deposit repayment is made. This largely compensates for potential unrealized gains foregone. Therefore, early withdrawal options are not considered for the Group's IRRBB computation.		
8	Automatic interest rate options	Description of the assumptions and procedures for recognizing automatic, behavior-independent interest rate options	Except for very few bonds held with a prepayment option by the issuer, there are no automatic interest rate options. The prepayment options are not modelled for IRRBB purposes in view of immateriality.		
9	Derivative exposures	Description of purpose, assumptions and procedure for linear and non-linear interest rate derivatives	The Group does not make use of interest rate derivatives at the present time.		
10	Other assumptions	Description of other assumptions and procedures affecting the calculation of figures in Tables IRRBB1, e.g. aggregation across currencies and correlation assumptions for interest rates	The EVE change results by currency are simply added up based on regulatory requirements (FINMA Circular 2019/2 "Interest rate risk - Banks"). This aggregation does not consider correlations.		

Sensitivity of economic value of equity and NII (IRRBB1)

The following table indicates the economic value of equity and net interest income under the prescribed interest rate shock scenarios.

In reporting currency (AED)	ΔΕΝ	Æ	ΔΝΙΙ		
Period	31st Dec 2021 30th Sep 2021 AED'000 AED'000		31 st Dec 2021 AED'000	30 th Sep 2021 AED'000	
Parallel up	125,771	132,804	110,970	69,698	
Parallel down	(57,763)	(59,594)	(89,282)	(60,630)	
Steepener	(46,601)	(63,523)			
Flattener	43,842	61,897			
Short rate up	77,365	95,905			
Short rate down	10,557	(4,868)			
Maximum	(57,763) (63,523)				
Period	31st Dec 2021		30 th Sep 2021		
Tier 1 capital	1,417,	,935	1,431,	891	

12. Operational Risk

Operational Risk is defined as the risk of loss resulting from inadequate or failed internal processes, people or systems or from external events. This definition comprises legal risk including regulatory fines and settlements, but excludes strategic and reputation risk.

The Bank has an Independent Department in charge of the management of operational risks. This function is responsible for the development of strategies for the identification, assessment, monitoring, control and mitigation of operational risks. The function is also responsible for the development and implementation of a method to assess and report operational risks and systematically collecting the operational risk data relevant for the Bank's operations.

The operational risk department is an integral part of the overall risk management strategy of the Bank. The Bank has sound documentation of all the standard procedures, policies and standardised approaches for all the generic and key processes. Majority of the coverage as to the Management of Operational Risk at the Bank is also effected through system controls

The total capital requirement for Operational Risk as at 31 December 2021 is AED 754 million.

13. <u>Liquidity Risk</u>

The Bank applies a prudent approach to liquidity risk management. The Bank Asset & Liability Management Committee and Risk Management Committee regularly monitors liquidity risks.

The Bank grants advances and loans to clients both on a short-term basis and with tenors generally of up to five years. Funding is primarily obtained through deposits, which are mainly at sight or short-term deposits. Wholesale funding is not significant and deposits are well diversified. No single depositor accounts for more than 5% of the Bank's total deposits. Excess liquidity is held as bank placements or financial investments. The latter primarily consist of bond portfolios of sovereign issuers or other issuers that are high quality.

The contractual maturities of the Bank's financial assets exceed the contractual maturities of the financial liabilities. However, when determining maturity gaps, the stickiness of deposits or economic maturities are considered, which significantly reduces the contractual gaps. Furthermore, individual client Banks in different countries will not act in the same way and at the same time.

In general, the Bank is exposed to potentially larger deposit outflows and sudden adverse market developments. Therefore, related scenarios have been analysed as part of three liquidity stress tests performed throughout the Bank. The stress test results showed that the liquid assets available could absorb projected outflows in all cases.

The Bank has a strong liquidity position, which is further supported by established repo functionalities. In addition, liquidity coverage ratio and net stable funding ratio targets have been defined. Both funding and liquidity management is performed on a decentralised basis. The short-term liquidity disposition and liquidity situation of the bank is monitored by the treasury functions. In addition, liquidity reserves are held at the Bank level, and contingency funding plans are in place for the Bank.

The Bank distinguishes several risk classes and defines the risk class «liquidity risk» as follows

Risk of inability to fund assets or meet obligations at a reasonable price. Liquidity risk is the inability of a bank to fund increases in assets or to meet obligations when they become due, without incurring unacceptable losses. The fundamental role of bank in the maturity transformation of short-term deposits into long-term loans makes banks inherently vulnerable to liquidity risk, both of an institution-specific nature and that which affects markets as a whole.

The risk class «liquidity risk» is further divided into the following risk types:

Risk types	Description					
Funding liquidity risk	Risk of insufficient liquidity when obligations become due					
	Possibility that over a specific horizon the Bank will become unable to settle					
	obligations with immediacy					
Market liquidity risk	Risk of illiquidity of assets or significant market price impact					
	Risk that the Bank cannot easily offset or eliminate a position at the market					
	price because of inadequate market depth or market disruptions. This is					
	particularly important for illiquid markets, which are characterized by wide					
	bid/offer spreads, lack of transparency and large movements in price after a					
	deal of any size.					
Liquidity	Risk of partial illiquidity or insufficient funding due to asset or liabilities					
concentration	concentrations					
risk	A concentration in assets can disrupt the Bank's ability to generate cash in					
	times of illiquidity or reduced market liquidity. A funding concentration					
	exists when the funding structure of the Bank makes it vulnerable					

to a single event or single factor such as a significant and sudden withdrawal
of funds or inadequate access to new funding

Liquidity risk appetite

The BOD reviews the liquidity risk appetite at least annually as part of the Risk Assessment. The risk appetite is an integral part of the Risk Assessment.

Liquidity risk principles

The Bank shall adhere to the following prudent liquidity risk principles

Topic	Principles						
Overall liquidity	Ensure a holistic view of liquidity						
	Early warning indicators, actual liquidity positions and liquidity reserves shall						
	to be closely monitored in order to identify potential liquidity shortfalls at an						
	early stage.						
Short-term liquidity	Monitor liquidity closely						
	Short-term liquidity shall be planned carefully and due consideration						
	shall be given to intraday liquidity risk and short-term liquidity flow						
	mismatches.						
	Liquidity coverage ratio («LCR») targets defined by Asset & Liability						
	Committee shall be met at all times.						
	Regulatory LCR requirement shall be met at all times.						
Repo-eligible	Facilitate immediate take up of liquidity						
securities	A minimum stock of repo-eligible securities is to be defined and held in						
	order to quickly take up liquidity at low cost, when needed.						
	Preferably repo-eligible securities shall not be provided as securities						
	collateral (e.g. under collateralized arrangements for open FX forward						
	and other derivative transactions).						
Money market	Adhere to tenor limits for short-term placements						
placements	Asset & Liability Committees define tenor limits for money market						
-	placements to enhance short-term liquidity.						
Long-term assets	Limit long-term assets						
	As long-term loans and financial investments are often not refinanced at						
	corresponding tenors, the volume of long-term assets shall be monitored and						
	kept limited:						
Term financing	Strengthen term financing						
	Client term deposits shall be promoted / incentivized to increase the						
	overall tenor of liabilities.						
	The regulatory net stable funding ratio requirement («NSFR») shall be						
	satisfied at all times.						
Liability structure	Avoid currency mismatches and funding concentration risk						
	Currency matched funding: FX exposure limits (as defined by ALCO,						
	local Board of Directors or local regulators) shall be adhered to at all						
	times.						
	Wholesale funding: no counterparty source of funding shall exceed 25%						
	of total wholesale funding (if total wholesale funding is greater than 10%						
	*						
	total securities financing transactions («SFT») and total deposits.						
	of equity).A single funding source shall not exceed 5% of total wholesale financing,						

Approach to Liquidity risk management

The Bank shall perform several liquidity risk analyses and stress tests in order to better understand its liquidity risk profile. Subsequently, liquidity risk management («LRM») measures shall be implemented, which comprise of liquidity holdings in appropriate forms, specific contingency funding measures and agreed liquidity support. Furthermore, risk limit adherence shall be controlled and reported in the quarterly Group Risk Highlights Report and key liquidity risks shall be outlined in the Group Risk Report.

LRM key elements	LRM instruments
	Early warning indicators
	Liquidity coverage ratio
	Deposit coverage ratio
LRM analysis	Net stable funding ratio
LKWI analysis	Maturity gap analysis
	Funding concentration risk analysis
	Regulatory liquidity requirements
	Liquidity stress tests
	Liquidity planning
	Overall liquidity reserve
LRM measures	Freely disposable liquidity
	Contingency funding plan
	Recovery plan
	Risk limit adherence control
LRM control	Group Risk Highlights Report
	Group Risk Report

The TREASURY FUNCTION, FINANCIAL CONTROL FUNCTION and RISK CONTROL FUNCTION shall analyse future cash flows, funding gaps and funding concentration risk at bank level. In addition, they shall project and plan the liquidity and support ALCO in identifying potential liquidity shortfalls at an early stage. This shall allow for a clear assessment of liquidity risks and to initiate necessary measures at bank level on a timely basis.

Furthermore, the bank shall monitor and manage the unencumbered central bank eligible collateral or other collateral (e.g. repo-eligible securities), which can be used for short-term funding.

Balance sheet and off-balance sheet items broken down into maturity buckets and the resultant liquidity gaps

The table below summarises the residual maturity profile of the Bank's Balance sheet and off-balance sheet items analysed according to when they are expected to be recovered or settled

As at 31 December 2021	Up to 3 months AED 000	3 – 12 months AED 000	1 – 5 year AED 000	Over 5 years AED 000	No maturity AED 000	Total amount AED 000
Assets						
Cash and balances with						
UAE Central Bank	725,000	_	-	_	761,086	1,486,086
Due from banks	1,773,449	840,521	-	_	357,693	2,971,663
Due from related parties	8,173	· -	-	_	43,863	52,036
Loans and receivables	1,249,467	822,125	1,170,661	33,373	226,412	3,502,038
Investments	1,453,224	885,369	2,100,064	32,052	-	4,470,709
Property and equipment	-	-	-	-	52,826	52,826
Right-of-use assets	-	-	-	-	105,448	105,448
Customers' indebtedness						
for acceptances	48,244	-	_	=	-	48,244
Deferred tax assets	· -	-	_	-	69,150	69,150
Other assets	-	-	-	-	79,996	79,996
Total assets	5,257,557	2,548,015	3,270,725	65,425	1,696,474	12,838,196
Liabilities, capital and reserv Deposits from customers	v es 2,138,524	994,267	158,022	-	7,647,212	10,938,025
Due to banks	-	· -	-	_	20,607	20,607
Due to related parties	-	-	-	-	38,806	38,806
Liabilities under acceptances	48,244	_	-	_	-	48,244
Lease liabilities	4,491	13,118	58,501	1,633	-	77,743
Other liabilities	-	· -	-	· -	167,804	167,804
Deferred tax liabilities	-	-	-	-	3,419	3,419
Capital and reserves	-	-	-	-	1,543,548	1,543,548
Total liabilities and capital and reserves	2,191,259	1,007,385	216,523	1,633	9,421,396	12,838,196
Maturity gap						
2021-On Balance Sheet	3,066,298	1,540,630	3,054,202	63,792	(7,724,922)	-
Off Balance Sheet	363,398	207,135	40,526	771	-	611,830
Maturity gap 2021 (Incld Off-Balance)	2,702,900	1,333,495	3,013,676	63,021	(7,724,922)	611,830

Eligible Liquid Assets Ratio

1	High Quality Liquid Assets	Nominal amount	Eligible Liquid Asset
1.1	Physical cash in hand at the bank + balances with the CBUAE	1,486,086	
1.2	UAE Federal Government Bonds and Sukuks	1,982,852	
	Sub Total (1.1 to 1.2)	3,468,938	3,468,938
1.3	UAE local governments publicly traded debt securities		
1.4	UAE Public sector publicly traded debt securities		
	Sub total (1.3 to 1.4)	0	0
1.5	Foreign Sovereign debt instruments or instruments issued by their respective central banks		0
1.6	Total	3,468,938	3,468,938
2	Total liabilities		11,278,896
3	Eligible Liquid Assets Ratio (ELAR)		30.8%

Advances to Stables Resource Ratio

		Items	Amount
1		Computation of Advances	
	1.1	Net Lending (gross loans - specific and collective provisions + interest in suspense)	3,498,839
	1.2	Lending to non-banking financial institutions	4,654
	1.3	Net Financial Guarantees & Stand-by LC (issued - received)	(10,021)
	1.4	Interbank Placements	840,521
	1.5	Total Advances	4,333,993
2		Calculation of Net Stable Ressources	
	2.1	Total capital + general provisions	1,628,117
		Deduct:	
	2.1.1	Goodwill and other intangible assets	
	2.1.2	Fixed Assets	52,826
	2.1.3	Funds allocated to branches abroad	
	2.1.5	Unquoted Investments	1,197
	2.1.6	Investment in subsidiaries, associates and affiliates	
	2.1.7	Total deduction	54,023
	2.2	Net Free Capital Funds	1,574,094

Habib Bank AG Zurich Basel III – Pillar III Disclosures – 31st December 2021

	2.3	Other stable resources:	Amount
	2.3.1	Funds from the head office	0
	2.3.2	Interbank deposits with remaining life of more than 6 months	0
	2.3.3	Refinancing of Housing Loans	0
	2.3.4	Borrowing from non-Banking Financial Institutions	20,724
	2.3.5	Customer Deposits	9,404,762
	2.3.6	Capital market funding/ term borrowings maturing after 6 months from reporting date	
	2.3.7	Total other stable resources	9,425,486
	2.4	Total Stable Resources (2.2+2.3.7)	10,999,580
3		Advances TO STABLE RESOURCES RATIO (1.6/ 2.4*100)	39.40

14. Remuneration Policy

Remuneration policy (REMA)

1. Information relating to the bodies that oversee remuneration.

Annual salary review

Human Resources Function conducts annual salary reviews to ensure that compensation positioning remains competitive in line with the strategy, as well as to ensure fairness and consistency. The process for all eligible staff members shall be conducted effective 1st January, unless otherwise specified.

Salaries are reviewed by Human Resource Function and approved by Country Manager based on the recommendation of Business Line Managers and Heads of Support Functions, keeping in view the following criteria:

- Market and economic indicators
- Staff member's performance appraisal record
- Staff member's compensation in relation to the internal equity
- Prevailing business conditions and competition.

The specific guidelines on increments, merit adjustment and promotion shall be communicated at the time of the annual performance management exercise conducted by Human Resources Function with the concurrence and validation from Group Human Resources. All compensation for VP and above staff members across the Group are discussed, finalized and approved at the GHRC annually.

2. Information relating to the design and structure of remuneration processes.

Compensation framework

The Bank compensation framework is designed to be transparent and supports the Bank's business strategy. It allows the Bank to attract and retain key talent by maintaining a salary structure that is competitive towards the external job market while maintaining an internal equity and consistency across the diverse functions of the Bank. It should motivate staff members to perform at the best of their competencies, abilities and skill sets, retain key talent, reward high performing staff members and provide the foundation for a performance-based pay culture.

The Bank's compensation framework is based on the following principles and rules:

- Cost management, affordability, market considerations, Bank performance and need for expertise shall be taken into account in establishing reward levels and spend
- Overall compensation structure shall be determined based on respective country's market data, determined against a suitable peer group of banks and using well-established benchmarking tools as and when decided by the HR Committee.
- The pay system is merit-based, and pay increases and awards are allocated on the basis of demonstrated performance and tenure of service
- Performance bonus payments, if applicable, shall be restricted to higher levels of individual
 performance based on individual objectives, Key Performance Indicators (KPIs), organizational unit's
 performance and Bank's performance. All performance bonus payments shall have prior approval of
 GM on recommendation of CEO & Group Head HR, to be done transparently and tabulated on

Basel III – Pillar III Disclosures – 31st December 2021

periodic intervals during the year. The final disbursement will only happen after it has been discussed at the time of Human Resources Committee (HRC).

• All reward and benefit arrangements shall fully comply with UAE labour laws and applicable regulatory requirements.

Remuneration survey

The Bank may use a variety of tools to gather compensation data through different formal or informal sources. Typical, sources are as follows:

- Market intelligence
- Previous history of a particular job role
- Through formal external surveys
- Through informal methods /networking.

Salary ranges / bands

Human Resources Function develops and maintains salary bands based on remuneration survey data, and defines a salary band for each grade with minimum, midpoint and maximum salary range, so that different positions can be catered within the same band. This needs to be shared with Group Human Resources for necessary review and concurrence.

Internal salaries by grade /bands shall be reviewed and data updated if required, as per management discretion or at least every 5 years, in order to compare the internal reality against the external market.

Fixed Payout

Fixed Payout is given as per management discretion and is not considered as a part of end of service benefit. All fixed payouts calculations are done on the basis of staff basic salary. Fixed payout will be paid to staff on prorata based on number of days worked from the date of joining.

In case, the staff has availed leave without pay of more than 30 days, the fixed payout will not be paid for the leave without paydays. Currently the fixed payout is paid during the month of June, Ramadan and December and each payout is equivalent to one basic salary of staff.

Salary structure

The ratio between the basic /base salary and the gross salary should ideally be at 50%.

Allowances

Allowances may be paid to staff members and form part of their compensation package. Eligibility for allowances will be communicated to staff members by the Human Resources Function.

In general, such allowances are not considered to be part of the gross salary for computation of any other benefit and may be withdrawn in case of job assignment changes, subject to the UAE laws and regulations.

Salary payment

Salary is paid every month into the salary accounts of staff members. Generally, where payday falls on a nonworking day, payment is credited on the last preceding working day.

End of service benefits

The Bank offers end of service benefit schemes to eligible staff members as follows:

Gratuity: UAE labor law will be followed for payment of gratuity to expat staff.

Pension: UAE labor law will be followed for pension for UAE National staff.

3. Description of the ways in which current and future risks are taken into account in the remuneration processes. Disclosures should include an overview of the key risks, their measurement and how these measures affect remuneration.

Senior Management

The Senior Management are identified as the executive management of the Bank for the sound and prudent day-to-day management of the Bank.

Material Risk Takers (MRT)

MRT is defined as whose work is deemed to have significant impact on the overall Risk Profile of the Bank and who has the potential to take or commit the bank to significant risk including reputation and other forms:

Members	Count	MRT	Sr. Management
CEO	1	$\sqrt{}$	$\sqrt{}$
Head of Corporate Banking	1	√	V
Head of Compliance	1	$\sqrt{}$	\checkmark
Chief Credit Officer	1	$\sqrt{}$	$\sqrt{}$
Head of Treasury	1	V	V
Branch Managers	8		X

As per CB mandate with effect from Jan 2022, variable bonus payout with a deferred portion is designed for MRT:

Performance ratings	Basic Multiples	Upfront	Year 1	Year 3
A++	2	50%	25%	25%
A+	1.5	50%	25%	25%
A	1	50%	25%	25%

4. Description of the ways in which the bank seeks to link performance during a performance measurement period with levels of remuneration

Performance management

Performance management is a continuous process where Business Line Managers and staff members work together in defining staff members' objectives /key performance indicators (KPIs) and in reviewing the subsequent performance.

The objectives / KPIs and the outcome of the staff members 'performance are captured on the performance appraisal form (PAF).

Performance appraisals are generally conducted on a bi-annual basis (i.e. at mid-year and year-end). However, the review of a staff member's performance is not restricted to a twice a year discussions.

This process helps to:

- Establish clear expectations
- Give feedback and provide coaching
- Assess and evaluate contribution
- Identify learning and development needs.

During this process, an on-going and two-way dialogue between Business Line Manager and staff member is critical in order to achieve the above

Performance appraisal process

There is one formal discussion required within the performance appraisal process. The year-end performance appraisal between December and January. Group Human Resources will confirm timings to Country Human Resources Function for the performance appraisal cycle each year.

The year-end performance appraisals are recorded on the PAF. At these times, an assessment is made of the staff member's performance against the set objectives /KPIs. Performance consists of the following two elements:

	Performance = 100%		
	Results = 70%	Behaviors = 30%	
Elements	(Based on KPIs, objectives, etc.)	(in accordance with the Group	
		core values)	

Weightages set for the respective performance year are stated on the PAF and / or advised by Country Human Resources each year with the total not exceeding 100%.

Performance ratings

The Bank uses the performance ratings shown below to assess and score both results (what) and behaviors (how).

Performance rating		Definition	
A ++	Outstanding	Substantially exceeds objectives (achievement of numerical targets or otherwise) or creates something new and significant, within and beyond the area of responsibility and in addition to exceeding the objectives as assigned by their Business Line Manager for the respective performance year.	
A +	Exceeds expectations	Exceeds objectives (achievement of numerical targets or otherwise) or helps in sustaining and supporting as well as implementing newer ideas and innovations, within and beyond the area of responsibility and in addition to meeting the objectives as assigned by their Business Line Manager for the respective performance year.	
A	Meets expectations	Is consistent and completes all objectives (achievement of numerical targets or otherwise) within the area of responsibility as assigned by the Business Line Manager for the respective performance year.	
В	Partially meets expectations	Is inconsistent and partially completes the objectives (achievement of numerical targets or otherwise) assigned by the Business Line Manager for the respective performance year. Performance leaves room for improvement.	
С	Unsatisfactory	Regularly misses opportunities and fails to complete the objectives (achievement of numerical targets or otherwise) assigned by the Business Line Manager for the respective performance year. Performance is below par.	

Self-assessment

The year-end performance appraisal start with the staff member completing the self-assessment on the PAF. It is important to capture the staff member's perspective on the contributions made and their capabilities. The staff member documents achieved results (not efforts), highlights achievements for each of the specified objectives and includes the rating the staff member considers appropriate for the level of output attained. The staff member also assesses and records the level of competence demonstrated for each of the behavioral aspects required and in accordance with the Bank core values. In addition, the staff member should record any progress and achievements stated on the development plan agreed at the beginning of the year.

Business Line Manager's assessment

The Business Line Manager assesses and records their perspective of the staff member's performance on the PAF. It is important for the Business Line Manager to consider the staff member's comments and ratings (self-assessment), to refer to the information collected during the performance year, and to reflect on the staff member's performance for the entire year from all possible perspectives. Where applicable, the Business Line Manager will solicit written feedback from key stakeholders in the Bank (e.g. functional management, etc.) to which the staff member has had interactions with.

Performance dialogue

Business Line Manager and staff member shall meet to clarify any questions regarding the staff member's input. This shall also offer the Business Line Manager the opportunity to provide feedback on the staff member's performance and to identify any potential development needs. There is no discussion regarding the performance rating at this stage.

The Business Line Manager then completes / finalizes the assessment of objectives /KPIs, the progress against the development plan and the staff member's demonstrated behavior on the PAF, including any changes, which have been agreed in the performance dialogue.

The following further rules also apply:

- Mid-year appraisal:
 - The Line Managers and the staff member shall sign the PAF and the Heads/Manager shall forward a copy of such to Country Human Resources Function as per the respective Local Functional Guidelines.
- Year-end appraisal:

The Line Manager shall finalize and sign the PAF and forward a copy of such to Country Human Resources Function. The staff member does not sign the PAF at this stage as the PAF will be signed by the staff member once calibration and the year-end performance rating dialogue have been concluded.

Bell curve

Country Human Resources Function will ensure that Business Line Managers rate staff members through relative positioning, which should generally result in a bell curve. Country Human Resources Function should aim to align to the following distribution, as far as practicably possible:

A ++	A +	A	В	С	Total
5%	15%	60%	15%	5%	100%

The irregular bell curve may result due to the following reasons:

- Distribution of staff performance ratings will be directly linked with overall unit/function/branch performance.
- Staff strength is not reasonable enough to be captured in bell curve.

Any deviation in bell curve will be duly approved by Country Manager.

Year-end calibration process

Once all the year-end performance ratings have been received, the Country Manager / Head of Support Functions and the Business Line Managers, review the ratings in order to ensure the distribution follows the bell curve. Country Human Resources Function will facilitate this process.

Year-end performance rating dialogue

The year-end performance rating dialogue is a formal discussion, and therefore it must be conducted with proper scheduling and in an uninterrupted environment. It shall take place after the ratings have been reviewed,

calibrated and approved (including those for vice president (VP) grades and above, which are reviewed at the annual meeting of the Group Human Resources Committee (GHRC)).

The Line Manager shall provide the staff member with any final feedback not already discussed, both on the objectives / KPIs as well as on any behavioral aspects. This is the time to appreciate good performance and confirm any performance gaps during the year. The Business Line Manager shall then communicate and explain the overall approved performance rating to the staff member.

In cases where there is a disagreement on the performance rating, staff members may record their concern on the PAF and discuss the same with the Country Human Resources Function.

Developmental discussion

The development discussion provides clarity on the areas of required improvement or growth for the staff member in the up-coming performance year and beyond. Developmental activities can be related to improving skills and /or behaviors, as well as other technical requirements of the job.

On conclusion of the year-end rating and developmental dialogue the final PAF, duly signed by the Line Manager and staff member, is forwarded to the Country Human Resources Function.

Outcomes of the performance appraisal process

The following are the outcomes of the performance appraisal process:

- Performance rewards (increments and performance bonus- wherever applicable)
- Training and development initiatives
- Promotions
- Talent reviews and talent management
- Performance improvement plan.

Performance rewards

Country Human Resources Function is required to obtain the salary increment budget from Financial Control Function and divide the same as follows:

Performance increase	the budget to be used towards merit increases
PIMAT (promotional increment, market	the budget to be used for promotional increments
adjustment and talent)	and market adjustments including training &
	development initiatives

Remuneration awarded during the financial year (REM1)

	31st December 2021 (AED'000				
	Remuneration Amount		Senior Management	Other Material Risk-takers	
1		Number of employees	25		
2		Total fixed remuneration (3 + 5 + 7)	26,251		
3		Of which: cash-based	26,251		
4	Fixed Remuneration	Of which: deferred			
5	Remuneration	Of which: shares or other share-linked instruments			
6		Of which: deferred			
7		Of which: other forms			
8		Of which: deferred			
9		Number of employees			
10		Total variable remuneration (11 + 13 + 15)			
11		Of which: cash-based			
12	Variable	Of which: deferred			
13	Remuneration	Of which: shares or other share-linked instruments			
14		Of which: deferred			
15		Of which: other forms			
16		Of which: deferred			
17	Total Remunera	ation (2+10)	26,251		

<u>Special payments</u>
This section is not applicable for HBZ-UAE branches.

<u>Deferred remuneration</u>

This section is not applicable for HBZ-UAE branches.