



Habib Bank Zurich (Hong Kong) Limited

A Restricted Licence Bank

TRUST
INTEGRITY
RESPECT
RESPONSIBILITY
COMMITMENT
TEAMWORK

The Group: Habib Bank AG Zurich

Habib Bank AG Zurich (HBZ) is heir to a tradition of commerce spanning across several generations. Since its establishment in Zurich, Switzerland in 1967, the Group has expanded internationally, combining modern technology with timeless values. HBZ Group has grown into a global institution with presence in Europe, North America, Asia, Africa and the Middle East.

This reach provides the Group with a global perspective and allows greater connectivity to global markets for its customers' personal and commercial banking interests.

The Bank prides itself in being the bank of choice for family enterprises across generations.

Services

- ▶ Retail Banking
- ▶ Financial Institutions Business
- ▶ Commercial Banking



HBZ Group has an active and growing presence through a network of branches, subsidiaries and representative offices. The Group has 8000+ employees across 600+ branches in 200+ cities.



Head Office

Switzerland

Branches

Kenya

United Arab Emirates

Subsidiaries

Canada

Hong Kong

Pakistan

South Africa

United Kingdom

Representative Offices

Bangladesh

China

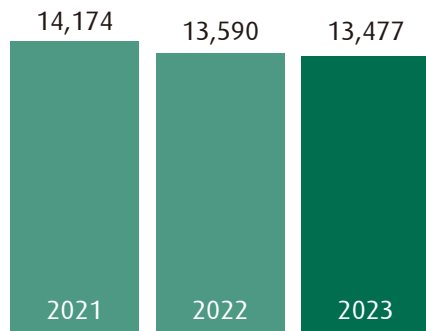
Hong Kong

Pakistan

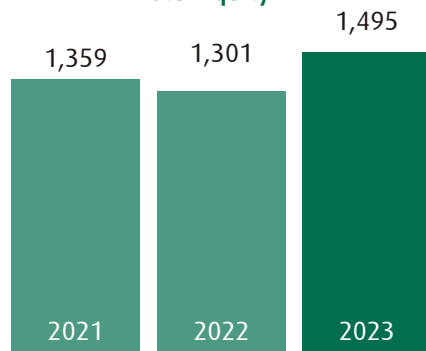
Türkiye

HBZ Group Financial Highlights 2023

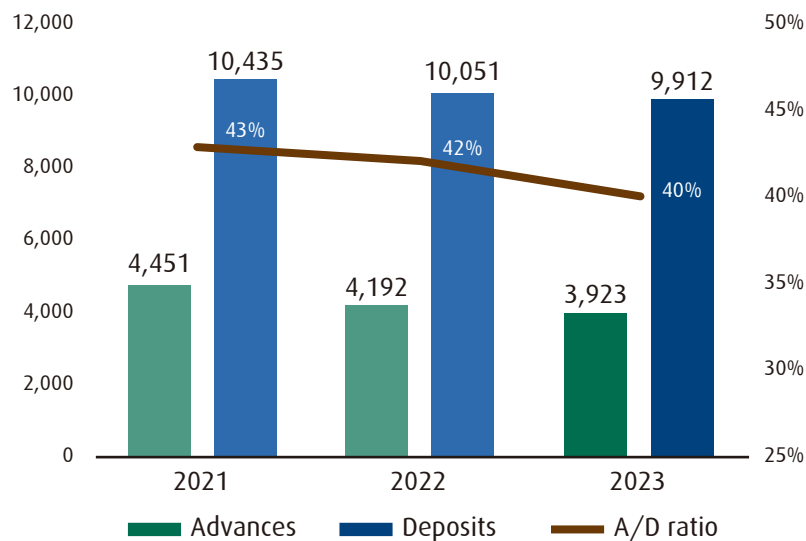
Total Assets



Total Equity



Advances and Deposits



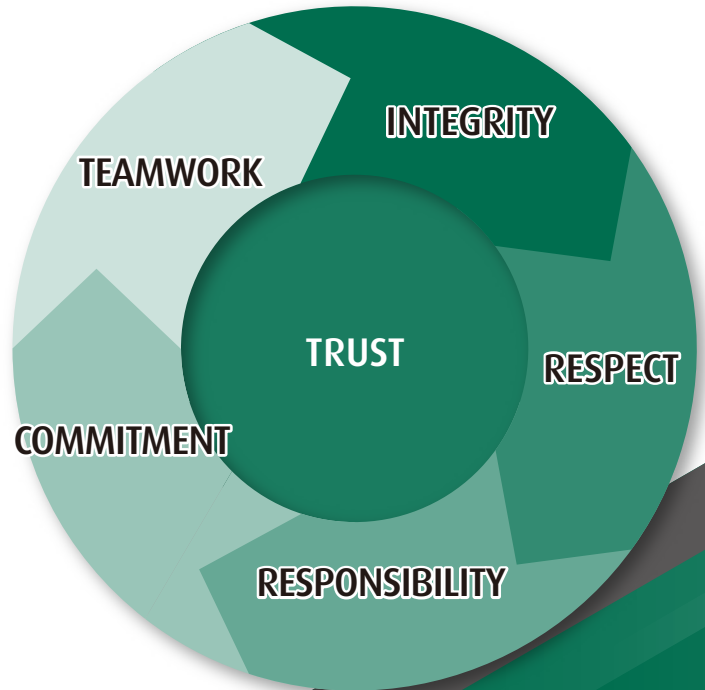
HBZ's Values

The Bank's heritage spans over 170 years of investing in communities, people, and the industries it serves.

Trust is at the centre of HBZ Group and HBZHK's culture.

Dedication to transparency and reliability is the cornerstone of our relationships with clients and colleagues.

These values feed into our vision: "To be the most respected financial institution based on trust, service and commitment."



Habib Bank Zurich (Hong Kong) Limited

A Trusted Partner

Habib Bank Zurich (Hong Kong) Limited ("HBZHK"), is a Restricted Licence Bank incorporated in Hong Kong under The Banking Ordinance. HBZHK is a subsidiary of Habib Bank AG Zurich.

Since its inception in 1979, HBZHK has delivered comprehensive, customized, end-to-end trade finance solutions. By focusing on innovative, technology-driven, and relevant services, HBZHK supports the long-term success and prosperity of its valued clients.

The Bank has developed long-standing partnerships with traders and manufacturers, supporting their growth journeys. HBZHK's dedicated team has significant understanding of the region, and of the dynamic financial requirements of all businesses, from micro-SMEs to corporates, offering deep knowledge and international experience.

HBZHK delivers a modern and efficient banking experience. Its comprehensive range of products and services, which include deposit, lending and trade finance solutions are easily accessible via the Bank's state-of-the-art web and mobile banking applications.

Awards and Accolades

Caring Company

Caring Company Logo 2018-24

Nominee: Best Trade Finance Bank in Asia

GTR Awards: Leaders in Trade 2023

HKIB Talent Development Award (Category I)

Hong Kong Banking Industry
Talent Development
Awards Programme 2023

Named under the: Employment Friendly Charter in 2023

Privacy Friendly Gold Award

Privacy-Friendly Awards 2023

Good MPF Employer MPF Support Awards

Good MPF Employer
2020-24 and 2021-24

Certified as: Best Place to Work in Hong Kong #19 Best Place to Work in APAC #27 Best Place to Work in the world

Best Places to Work Certification 2023

Ranked as Notable: Corporate Banking, SME Banking, Digital Solutions, Diversity & Inclusion

Euromoney Market Leaders 2022-23

Acknowledged with a: Outstanding Green Award

For support of
the Green Power Hike 2024

Nominee: Small Compliance Team of the Year (<5 team members) Financial Services

ICA Compliance Awards Europe 2024

Green Impact Award

Green Impact Challenge 2024

Signatory of: Good Employer Charter

Recognised as:
Supportive Family-Friendly Good Employer
Good Employer Charter 2024

Products and Services

Corporate Banking Services

- ▶ Domestic and International Payments
- ▶ Multi-currency Deposits - both Call and Term
- ▶ Documentary Collection
- ▶ LC Advising and Confirmation
- ▶ Letters of Credit and Guarantees
- ▶ Export Documents Purchase and Discounting
- ▶ Customised Trade Solutions
- ▶ Invoice Finance
- ▶ Commercial Loans
- ▶ Trade Information and Access to International Network of Correspondent Banks

Treasury Services

- ▶ Foreign Exchange Remittances
- ▶ Web-Based FX Conversion facility
- ▶ Bespoke Hedging Solutions
- ▶ Liquidity Management Solutions





Financial Institutional Services

- ▶ Letters of Credit Advising and Confirmation
- ▶ Negotiation and Discounting of Documents under Letters of Credit
- ▶ Rediscounting of Bankers Acceptances / Forfaiting
- ▶ Usance L/C payable at Sight
- ▶ Risk Participation
- ▶ Buyers Credit
- ▶ Financial Institution Loans

Climate Risk Mitigation and Environmental Protection

Initiatives to reduce our carbon footprint, CO2 emissions, greenhouse gas emissions, paper consumption, and waste include:

- ▶ Training and campaigns to ingrain environmentally responsible behaviour and encourage active contribution to the Bank's sustainability goals.
- ▶ Streamlined document handling and digital transformation
- ▶ Establishing digital account opening processes, including e-KYC
- ▶ Digital signature adoption
- ▶ Paperless internal communications
- ▶ Membership of Business Environment Council



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Branch Network

Central Branch

1701-05, Wing On House,
71, Des Voeux Road,
Central, Hong Kong.

TST Branch

Suite 1220, Lippo Sun Plaza,
28, Canton Road,
Tsim Sha Tsui, Kowloon, Hong Kong.

+852 2906 1818



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