

Date *dd/mm/yyyy*

Customer Account Number

FOR OFFICE USE

[illegible]

Branch, UAE

COMPANY ACCOUNT TITLE (as per license & max. 60 characters only)

[illegible]

BASIC INFORMATION

Purpose of Relationship
(select one or more)☐ Transactions☐ Bank/Trade Finance☐ FX/Cash Management☐ Investment

Business type
(select any one)

☐ Trading☐ Manufacturing☐ Services☐ Industrial

Number of employees

☐ 2 to 5

☐ 6 to 50

51 to 200

☐ >200

Nature of Business (as per trade license)
(mention the top 6 activities based on sales in last 12 months)

TOP CUSTOMERS & SUPPLIERS

Customer Name	Dealing Since	Country	% Sales	Credit Terms	Payment Received via				
					Cash	Remittance	LC/Export LC	PDC	Others
Example: ABC Pvt. Ltd.	2013	Pakistan	7-10%	45 days	☐	☒	☒	☐	☐
1 _____					☐	☐	☐	☐	_____
2 _____					☐	☐	☐	☐	_____
3 _____					☐	☐	☐	☐	_____
4 _____					☐	☐	☐	☐	_____
5 _____					☐	☐	☐	☐	_____
6 _____					☐	☐	☐	☐	_____

Supplier Name	Dealing Since	Country	% Purchases	Payment Terms	Payment Made via				
					Cash	Remittance	LC/Import LC	Bank Finance	Others
Example: XYZ GmbH	2021	Germany	15-20%	Advance	☐	☒	☐	☒	☐
1 _____					☐	☐	☐	☐	_____
2 _____					☐	☐	☐	☐	_____
3 _____					☐	☐	☐	☐	_____
4 _____					☐	☐	☐	☐	_____
5 _____					☐	☐	☐	☐	_____
6 _____					☐	☐	☐	☐	_____

- a. Do you perform business/transaction on behalf of any 3rd party? ☐ No ☐ Yes _____, _____
(name) (name)
- b. Do your customers and/or suppliers conduct cash transactions without physical presence in UAE? ☐ No ☐ Yes _____, _____
(name) (name)
- c. How soon will be the cash deposit funds be withdrawn/transferred from the account? ☐ Same day ☐ 1-3 days ☐ 4-7 days ☐ > 7 days

FINANCIAL INFORMATION (in AED million)

Year	Year End (mm/yy)	Turnover	Net Profit	Tax Paid	Remarks (Auditor Name/Inhouse/VAT returns)
Current Financial Year					
Previous year 1					
Previous year 2					

BANKING RELATIONSHIPS

Bank Name	Since (yyy)	Average Deposit Balance (equivalent in AED)				Total Credit Facilities (*equivalent in AED)					
		<50K	50K-250K	250K-1M	>1M	Term	Mortgage	TWC	OD/POS	OTH	Total*
1		☐	☐	☐	☐	☐	☐	☐	☐	☐	
2		☐	☐	☐	☐	☐	☐	☐	☐	☐	
3		☐	☐	☐	☐	☐	☐	☐	☐	☐	

EXPECTED MONTHLY TRANSACTION VOLUMES (All Banks)

Particulars	Deposit		Withdrawals		Expected HBZ share (%)
	Count	Amount (AED)	Count	Amount (AED)	
Monthly transactions (Cash)					
Monthly transactions (Cheque)					
Monthly remittances (Currency 1) AED					
(Currency 2) USD					
(Currency 3)					
(Currency 4)					

TRADE INFORMATION

Trade Type	Annual Volumes (equivalent in AED million)	Expected HBZ share (%)
Import		
Major Countries (Import)		
Export		
Major Countries (Export)		

OTHER INFORMATION

Expected Initial Deposit ☐ upto 50K ☐ 50K-250K ☐ 250K-1M ☐ >1M

Any Existing Relationship (Personal or Business) with HBZ UAE or HBZ globally? ☐ Yes ☐ No

if yes, Country _____, Account Number _____

if yes, Country _____, Account Number _____

ADDITIONAL INFORMATION

Information on shareholders/signatories/beneficial owners:

Name	With Company Since	Highest Educational Qualification	Living in UAE Since	Total Work Experience (in years)	Immediate Previous Company, Country
Example: Van Der Marwe	2005	Graduate	2008	28 years	XYZ Co. Ltd., Netherlands
1					
2					
3					
4					
5					
6					
7					
8					

Name	Birth Year	Personal Network (US\$)				Source of Wealth				
Example: Van Der Marwe	1970	☐	☒	☐	☐	☐	☐	☒	☐	☒
		<\$1M	\$1-5M	>\$5-25M	>\$25M	Salaried	Business Income	Property Ownership	Investment Portfolio	Inheritance/ Gift
1		☐	☐	☐	☐	☐	☐	☐	☐	☐
2		☐	☐	☐	☐	☐	☐	☐	☐	☐
3		☐	☐	☐	☐	☐	☐	☐	☐	☐
4		☐	☐	☐	☐	☐	☐	☐	☐	☐
5		☐	☐	☐	☐	☐	☐	☐	☐	☐
6		☐	☐	☐	☐	☐	☐	☐	☐	☐
7		☐	☐	☐	☐	☐	☐	☐	☐	☐
8		☐	☐	☐	☐	☐	☐	☐	☐	☐

DECLARATION

☐ Sanction Countries

Do you Trade with any of the below Countries?

☐ No☐ Yes

☐ Iran☐ Syria☐ Sudan☐ Cuba☐ Yemen☐ Myanmar☐ North Korea☐ Russia☐ Belarus

☐ Dual-Use Goods

Do you deal or intend to deal in Dual-Use goods/proliferation sensitive goods or services?

☐ No☐ Yes, please specify

Dual-Use Goods are goods which can be used for nuclear proliferation, arms, ammunitions, etc. Some of the dual-use goods include (but not limited to) Nuclear Materials facilities and equipment, Special Materials and related equipment, Materials processing, Electronics, Computers, Chemicals, Telecommunications and Information Security, Sensors and Lasers, Navigation and Avionics Marine, Aerospace and Propulsion, Organization for the Prohibition of Chemical Weapons (OPCW) List, National Controlled Commodities.
Please refer to Executive Office for Control and Non-Proliferation website for detailed list of goods subject to Import and Export restrictions in the UAE. (<https://www.uaaieec.gov.ae/en-us/control-list-good>)

FOR OFFICE USE

signature

Verified by

Authorized signatory 1

Authorized signatory 2

Authorized signatory 3

Authorized signatory 4